



MINISTRY OF HIGHER AND TERTIARY EDUCATION, INNOVATION, SCIENCE AND TECHNOLOGY DEVELOPMENT

HIGHER EDUCATION EXAMINATIONS COUNCIL

(HEXCO)

2023

REGULATIONS AND MODULES FOR THE

NATIONAL CERTIFICATE

IN

ACCOUNTANCY

Course Code: 310/22/CO/0

Implementation date: January 2023

HERITAGE-BASED EDUCATION 5.0



PART I: REGULATIONS

PREAMBLE

The course is designed to develop a gender sensitive Accounting Assistant with the necessary knowledge, skills and attitudes to satisfy the basic accounting needs of all sectors in the economy in a sustainable manner. The total duration of the course is 1060 notional hours spread over a period of one year of institutional based education. The entry requirement is English Language and Mathematics passed at Ordinary Level with grade C or better and any other three ordinary level or National Foundation Certificate (NFC) subjects or equivalent. The course is offered on a Full-time, Part-time, Block Release, Open Distance Learning (ODeL) or Part Qualification on a Single Modular basis (The single module part qualification pathway is exempted from 5 O' levels requirement). The trainee will be assessed through continuous assessment, and written examinations. The course will consider gender mainstreaming, sustainable development, physical challenges, health disposition and intersections between race, class and culture. It shall embrace innovative heritage-based education and training philosophy to solve national problems and to produce goods and services for industrialization and modernization.

CONSU	ULTATIONS	YEAR
1.	Zimbabwe Association of Accounting Technicians (ZAAT)	2022
2.	Institute of Administration and Commerce (IAC)	2022
3.	Zimbabwe Institute of Public Finance and Accounting	2022
4.	University of Zimbabwe	2022
5.	National Manpower Advisory Council (NAMACO)	2022
6.	Institute of Chartered Accountancy (Zimbabwe)	2022
7.	Management Training Bureau	2022
8.	Success Venue	2022
9.	Gunhill Business College	2022
10.	Cordad	2022
11.	Econet Wireless	2022



12. Ruwa Local Board13. Account Recovery Services2022

1.0 TITLE AND LEVEL OF AWARD

National Certificate in Accountancy.

2.0 AIM

The aim of the course is to develop an Accounting Assistant with the knowledge, skills and attitudes to satisfy the accounting needs of all sectors of the economy.

3.0 LEARNING OUTCOMES

By the end of the course the student should be able to:

- 3.1 Process routine accounting entries;
- 3.2 communicate accounting information to all levels within the organisation;
- 3.3 perform numerical computations relevant to administrative and accounting functions of a business.
- 3.4 apply general principles of law to the business environment in Zimbabwe.
- 3.5 Apply business skills in running business activities in the ever-changing business environment.
- 3.6 perform accounting functions in a commercial environment;
- 3.7 use a computer to process, store and retrieve data
- 3.8 demonstrate patriotism
- 3.9 operate a sustainable business



4.0 COURSE STRUCTURE

	MODULES	CODE	DURATION HOURS
	SEMESTER 1		
1.	Workplace Communication	310/22/M01	80
2.	Business Accounting 1	310/22/M02	160
3.	Accounts Administration.	310/22/M03	100
4.	Business Computing and Digital Literacy	310/22/M04	120
5.	National Studies	402/22/M01	80
6.	Skill Proficiency	310/22/M09	
	SEMESTER 2		
7.	Financial Mathematics and Statistics 1	310/22/M05	120
8.	Business Accounting II	310/22/M06	120
9.	Business law 1	310/22/M07	100
10.	Asset Management.	310/22/M08	120
11.	Entrepreneurial Skills Development	402/22/M01	80
12.	Skill Proficiency	310/22/M09	
	TOTAL NUMBER OF HOURS		1060

5.0 COURSE DURATION

The course duration is 1060 notional hours of institutional based education

6.0 ENTRY REQUIREMENTS

The entry requirements for the course are:

- i. English Language and Mathematics passed at Ordinary Level with grade C or better and any other three ordinary level or National Foundation Certificate (NFC) subjects or equivalent.
- ii. The single module part qualification pathway is exempted from 5 O' levels requirement.
- iii. The single modular part qualifications should be taken 1 (one) module at a time by those without 5 Ordinary levels.



7.0 MODE OF STUDY

Full time: 1060 notional hours.

Part time: 1060 notional hours

Block release: 1060 notional hours.

Open Distance Learning: 1060 notional hours

8.0 ASSESSMENT SCHEME

EXAMINABLE	MODE (TOTAL	
MODULE AND CODE	WRITTEN EXAMINATION 40%	CONTINUOUS ASSESSMENT 60%	
Workplace Communication 310/22/M01	3 hour paper	A minimum of • 2 practical assignments – 20% • 2 theory assignments – 20% • 2 tests – 20%	100%
Business Accounting I 310/22/M02	3 hour paper	 A minimum of 2 practical assignments – 20% 2 theory assignments – 20% 2 tests – 20% 	100%
Accounts Administration. 310/22/M03	3 hour paper	A minimum of • 2 practical assignments – 20% • 2 theory assignments – 20% • 2 tests – 20%	100%
Business Computing and Digital Literacy 310/22/M04	3-hour practical paper (Wordprocessing, Spreadsheet, Databases and Presentation packages) 100%	 A minimum of 2 practical assignments – 20% 2 theory assignments – 20% 2 tests – 20% 	100%



Financial	3 hour paper	A minimum of	100%
Mathematics and		• 2 practical assignments – 20%	
Statistics 1		• 2 theory assignments – 20%	
310/22/M05		• 2 tests – 20%	
Business Accounting II 310/22/M06	3 hour paper	A minimum of • 2 practical assignments – 20% • 2 theory assignments – 20%	100%
		• 2 tests – 20%	
Business law 1 310/22/M07	3 hour paper	A minimum of • 2 practical assignments – 20% • 2 theory assignments – 20% • 2 tests – 20%	100%
Asset Management. 310/22/M08	3 hour paper	A minimum of • 2 practical assignments – 20% • 2 theory assignments – 20% • 2 tests – 20%	100%
National Studies 401/22/M01	3 hour paper	A minimum of • 2 practical assignments – 20% • 2 theory assignments – 20% • 2 tests – 20%	100%
Entrepreneurial Skills Development 402/22/M01	3 hour paper	A minimum of • 2 practical assignments – 20% • 2 theory assignments – 20% • 2 tests – 20%	100%
Skill Proficiency 310/22/M09		Submit marks	100%

9.0 GRADING



0% to 49% - Fail

50% to 59% - Pass

60% to 79% - Credit

80% to 100% - Distinction

10.0 CONDITIONS OF AWARD

10.1 A candidate should attend 100% learning sessions to qualify for examinations. An approved absence shall be considered as a present.

- 10.2 Approved absenteeism shall not exceed 15% of the learning sessions.
- 10.3 The final mark should be obtained through aggregation provided the candidate scores at least 50 % in each of continuous assessment and examinations.
- 10.4 The pass mark shall be 50 %
- 10.5 A candidate should pass all modules to be awarded a National Certificate in Accountancy
- 10.6 Single module candidates will be awarded part certificates in passed single modules.

11.0 RE-WRITE

- 11.1 Re-writes should conform to current course structure.
- 11.2 Candidates should pass at least two thirds of the course to qualify for a referral.
- 11.3 Any candidate who fails to pass at least two thirds of the course should repeat the failed modules.
- 11.4 A candidate is given no time limit in which to re-write the failed module (s).
- 11.5 There is no aggregation for rewrites.
- 11.6 All re-writes should pass on performance in the examination.
- 11.7 If a candidate fails coursework he/she repeats the module.

12.0 EXEMPTIONS AND TRANSFER OF CREDITS

- 12.1 Exemptions are only granted in modules already attained from a complete accredited qualification provided an exemption certificate specifying exempted modules is produced.
- 12.2 Transfer of credits are only granted in modules passed from accredited course programmes.
- 12.3 Exemption or Transfer of credits certificate should be applied for at enrolment stage and produced before registration of examinations.



13.0 IRREGULAR PRACTICES

- 13.1 Cheating in examination will result in disqualification from the whole course and all other HEXCO courses. The candidate will be suspended for one (1) year.
- 13.2 Plagiarism with a similarity index of more than 15% in any of the assessments will result in automatic disqualification of the module.

14.0 RESOURCES

14.1 Lecturer Qualifications

A minimum of a National Diploma in Accountancy or equivalent

14.2 Facilities

14.2.1 Lecture rooms/classrooms grid

14.3 Tools and Equipment

- 14.3.1 Chalkboard, flipchart boards, white boards on stands, overhead projectors, slides and transparencies.
- 14.3.2 Furniture (desk and chair per student).
- 14.3.3 An equipped computer laboratory.

15.0 REFERENCES

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		90	London, John Murray
2.	Banana C.S (Editor)	19	Turmoil and Tenacity: Zimbabwe 1890-1980,
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3.	Bhebe N. M. et al	19	Soldiers in Zimbabwe's Liberation War Vol, I,
	(Editors)	95	Harare, UZ Publishing
4.	Bhebe N. M. et al	19	Society in Zimbabwe's Liberation War Vol. 2,
	(Editors)	97	Harare, UZ Publishing
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19.	Jarskog H. et al	19	SYB, GYB, IYB, Geneva, International Labour Organisations, (ILO)
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23.	Littlehood L.B.	19	International Relations,
23.	Entremood E.B.	98	New York, Smith and Harison
24.	Leon A. et al	20	Fundamentals of Computer Science and Communication Engineering, New Delhi,
		01	Vikas Publishing
25.	Musamba, J.F.	20	Introductory Accounting (3 rd Edition), Harare, NG Publications
		01	
26.	Moyana H.V.	20	The Political Economy of Land in Zimbabwe (Revised Ed), Gweru, Mambo Press
		02	
27.	Owen, F et al	19	Statistics (4 th Edition), London Pitman Publishing
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28.	Raftopolous B. et al	19	Third World, Africa and the Developing World, Weaver Press
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PART 2: COURSE MODULES

Module code:	310/22/M01
Module title:	Workplace Communication
ZNQF level:	4
Credits:	8
Duration:	80 hours
Relationship with qualification standards:	Based on Unit Standard Workplace Communication of Unit Standards for different workplaces
Pre-requisite modules:	No prerequisites
Purpose of module:	This module describes the skills, knowledge and attitudes required by an individual to be able to effectively communicate in business. This includes writing business documents, use appropriate communication skills in business, applying effective communication techniques and preparing different types of business meetings. This module is important as it ensures proper and effective communication skills for business. The module targets individuals who are in engineering, commercial field of work irrespective of gender, age or ethnicity.
List of learning outcomes:	L01: Apply language and writing skills in business L02: Write business documents L03: Use communication skills to satisfy business needs L04: Apply effective communication techniques in business L05: Prepare different types of meetings

Learning outcome 01	Apply language and writing skills in business
Assessment criteria:	1.1. Use the correct language style
	1.2. Use business jargon in appropriate situations.
	1.3. Organize written material logically
	1.4. Select and use the most effective
	method of communication in abusiness
	context.
	1.5. Use telephone effectively



Content:	1.1. Use the correct language style
	Apply the concept of the 'seven (7) cs' of written
	communication
	Describe use of languages
	1.2. Use business jargon in appropriate situations
	Identify and avoid barriers to communication
	Discuss selection of words
	1.3. Organize written material logically
	Make notes
	Describe presentation of business documents
	1.4. Select and use the most effective method of
	communication in abusiness context.
	Various methods of communication
	Select and use the most effective method
	Identify major communication channels
	1.5. Use the telephone effectively
	Telephone etiquette
	Making calls
	Answering calls
Assessment tasks:	1. Written and/or oral assessment on the skills and knowledge required in basic communication.
	Knowledge reduited in basic communication.
	2. Practical assessment on the requirements and principles
Canditions/contact of	Practical assessment on the requirements and principles of basic communication
Conditions/context of	Practical assessment on the requirements and principles of basic communication 1. Written and/or oral assessment can be conducted in a
Conditions/context of assessment	Practical assessment on the requirements and principles of basic communication Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be
	Practical assessment on the requirements and principles of basic communication Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the
	Practical assessment on the requirements and principles of basic communication Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees.
	 Practical assessment on the requirements and principles of basic communication Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. The practical assessment will be conducted in the
	Practical assessment on the requirements and principles of basic communication Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees.
	 Practical assessment on the requirements and principles of basic communication Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. The practical assessment will be conducted in the workplace or simulated work environment in the training
	 Practical assessment on the requirements and principles of basic communication Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. The practical assessment will be conducted in the workplace or simulated work environment in the training institution.



- Secretary chair and desk - Computer - Printer - Photocopier - Stationary and petty cash vouchers
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Learning outcome 02	Write business documents	
Assessment criteria	2.1 Produce business letters	
	2.2 Generate reports	
	2.3 Write a memorandum using the fully-blocked method	
	2.4 Write a notice for the company notice board	
Content	2.1Produce business letters	
	• Different	
	types of letters	
	• Use the 'pea	
	kiss' letter writing plan	
	2.2 Conovato vonovts	
	2.2 Generate reportsIdentify types of business reports	
	Write reports from their own investigation or observation - Evaluin functions of reports in preprietions.	
	• Explain functions of reports in organisations.	
	2.3 Write a memorandum using the fully-blocked method	
	Identify the major components of a memo	
	Uses of notice and memo.	
	 Differentiate between a notice and memo. 	
	Differentiate between a notice and memo.	
	2.4 Write a notice for the company notice board	
	• The uses of notice	
	Differentiate between a notice and memo.	
	Identify the major components of a notice	
	racinary the major components of a notice	
Assessment tasks	1. Written and/or oral assessment on the skills and knowledge	
	required in basic communication.	
	2. Practical assessment on the requirements and principles of	
	basic communication	



Conditions/context	1. Written and/or oral assessment can be conducted in a	
of assessment	classroom environment. Oral assessment can also be	
or assessment		
	conducted by the assessor during the performance of the	
	practical assessment by the trainees.	
	2. The practical assessment will be conducted in the workplace	
	or simulated work environment in the training institution.	
	3. The context of assessment should include the facilities, tools,	
	equipment and materials listed below: -	
	- Visitors chairs	
	- Secretary chair and desk	
	- Computer	
	- Printer	
	- Photocopier	
	- Stationary and petty cash vouchers	

Learning outcome 03	Use communication skills to satisfy business needs	
Assessment criteria	3.1 Define oral communication	
	3.2 Answer questions during a job interview	
	3.3 Communicate information correctly in structured	
	language	
A	3.4 Use written communication effectively	
Assessment tasks	3.1 Define oral communication	
	Listening skills	
	Speaking skills	
	Use of par-linguistics	
	3.1 Correctly answer questions during a job interview	
	Audibility in speech	
	Confidence in speech	
	Concise responses	
	3.2 Communicate information correctly in structured	
	language	
	Use of correct common grammar	
	Meanings of words and phrases	
	- Wearings of words and pinases	
	3.3 Use written communication effectively	
	state the advantages and disadvantages of written	



	communication
Conditions/context of assessment	 Written and/or oral assessment on the skills and knowledge required in basic communication. Practical assessment on the requirements and principles of basic communication
Content	 Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. The context of assessment should include the facilities, tools, equipment and materials listed below: - Visitors chairs Secretary chair and desk Computer Printer Stationary and petty cash vouchers

Learning outcome 04	Apply effective communication techniques in business	
Assessment criteria	4.1 Organise written material logically	
	4.2 Use grammar and pronunciation according to type of	
	business	
	4.3 Interpret information presented orally	
	4.4 Communicate clearly	
Assessment tasks	4.1. Organise written material logically	
	Present business documents	
	Write different business letters	
	Write different reports	
	4.2. Use grammar and pronunciation according to type of	
	business	
	Construct sentences that communicate	



	TT C1: ' 1 ' '	
	Use of objective language in communicating	
	Describe use of direct and indirect	
	speech	
	4.3. Interpret information presented orally	
	1 1	
	Analyse a written passage In the sign of the sig	
	Identify key points from the given passage	
	4.4. Communicate clearly	
	• Identify and discuss the concept of the 'seven (7) cs' in	
	communication	
	Identify the most effective methods of communication	
	Explain the importance of transmitting accurate	
	information	
Conditions/context	1. Written and/or oral assessment on the skills and knowledge	
of assessment	required in basic communication.	
	2. Practical assessment on the requirements and principles of	
	basic communication	
Content	Written and/or oral assessment can be conducted in a	
Content		
	classroom environment. Oral assessment can also be	
	conducted by the assessor during the performance of the	
	practical assessment by the trainees. The practical assessment will be conducted in the workplace	
	2. The practical assessment will be conducted in the workplace or simulated work environment in the training institution.	
	3. The context of assessment should include the facilities, tools,	
	equipment and materials listed below: -	
	- Visitors chairs	
	- Secretary chair and desk	
	- Secretary chan and desk - Computer	
	- Printer	
	- Photocopier	
	- Stationary and petty cash vouchers	
	Stationary and potty outsit voucines	

Learning outcome 05	Prepare different types of meetings



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Assessment criteria	5.1define different types of meetings.	
	5.2identify requirements for meetings.5.3take notes from meetings.	
	5.4 prepare meeting documents	
Assessment tasks	5.1Define different types of meetings.	
	Public meetings	
	Private meetings	
	Office bearers	
	5.2Identify requirements for meetings.	
	• Quorum	
	• Notice	
	Agenda	
	• Convener	
	• Secretary	
	5.3Take notes from meetings.	
	Narrative minutes	
	Resolution minutes	
	Verbatim minutes	
	5.4Prepare meeting documents	
	• Notice	
	Agenda	
	Minutes of meetings.	
Conditions/context	1. Written and/or oral assessment on the skills and knowledge	
of assessment	_	
or assessment	required in basic communication.	
	2. Practical assessment on the requirements and principles of	
	basic communication	
Content	Written and/or oral assessment can be conducted in a	
Content		
	classroom environment. Oral assessment can also be	
	conducted by the assessor during the performance of the	
	practical assessment by the trainees.	
	2. The practical assessment will be conducted in the workplace	
	or simulated work environment in the training institution.	
	3. The context of assessment should include the facilities, tools,	



equipment and materials listed below: -
- Visitors chairs
- Secretary chair and desk
- Computer
- Printer
- Photocopier
- Stationary and petty cash vouchers

ASSESSMENT SPECIFICATION GRID

LEARNING OUTCOME		WEIGHTING %
1	Apply language and writing skills in business	20
2	Write business documents	20
3	Use communication skills to satisfy business needs	20
4	Apply effective communication techniques in	20
	business	
5	Prepare different types of meetings	20
TOTAL		100%

Approach to teaching and learning:

- 1. Observation of adult learning principles.
- 2. Both institution-based and work-based learning to facilitate the integration of theory and practice.
- 3. Face-to-face education and learning.
- 4. Problem-based learning.
- 5. Online/distance education and learning.
- 6. Blended/hybrid education and learning.
- 7. Use of social media.

Approach to assessment:

- 1. Weighting of 60% continuous assessment and 40% examination.
- 2. Oral assessment to be conducted by a panel of two or more assessors.
- 3. RPL assessment.
- 4. Portfolio of evidence.
- 5. Assessment of work conducted by both individual learners and teams of learners.



Resources:

1. Qualifications and experience of trainers, assessors and moderators

All trainers, assessors and moderators should have undergone ZNQF accredited training programmes and should have qualifications and experience recognised by the Zimbabwe National Qualifications Authority (ZNQA).

2. Facilities, tools, equipment and materials

- Computer
- Desk
- Swivel chair
- Visitors chairs
- Filing cabinets
- Puncher
- Stapler
- Pens
- Dust bin
- Fax machine
- Printer
- Paper tray
- Document scanner
- Photocopier
- Heater
- Fan/air conditioner
- Document holders
- Refrigerator
- Water dispenser
- Water glasses
- Tea set
- Electric jugs
- Trays
- Cash box
- Microwave
- Office ornaments
- Paper scissors
- First aid kit

3. Learning resources

Relevant training manual (learners' guide) and facilitators' guide

4. Reference materials (recommended textbooks, recommended readings)



Module Code:	310/22/M02	
Module Title:	BUSINESS ACCOUNTING 1	
ZNQF Level:	4	
Credits:	16	
Duration:	160 hours	
Relationship with Qualification Standards:	Based on Unit Standard 310/22/M02 BUSINESS ACCOUNTING 1 of Qualification Standard for an Assistant Accountant	
Pre-requisite modules:	N/A	
Purpose of Module:	This module describes the skills, knowledge and attitudes required by an Assistant Accountant to be able to apply the general principles of Accounting to business environment in Zimbabwe. The module aims to provide the basic knowledge of accounting with particular emphasis on financial records for individuals, sole traders, small firms, Partnerships, Manufacturing Firms in Zimbabwe, etc. This module is also suitable for beginners to provide an introduction to major topics covered within the introductory book keeping or financial accounting course. This module introduces the accounting concepts and principles and the main focus is on developing an understanding of the conceptual framework and IAS 1 on Presentation of Financial Statements. The Module will also look at the recognition and presentation of income, asset and liabilities in terms of International Accounting Standards and Financial Reporting Standards. Access to this module is open to all target groups including unemployed youths, women and men wishing to establish or improve SMEs in the business sector as this will enable them to carry out business activities.	



List of Learning	LO1: Apply the basic accounting concepts and principles in the
Outcomes:	business environment.
	LO2 : Record transactions in the books of Prime entry or books of
	original entry.
	LO3: Prepare bank reconciliation statements
	LO4: Make appropriate adjustments relating to
	accruals,prepayments,bad debts,provision for bad debts and
	depreciation.
	LO5: Draft the Annual Financial Statements of Sole Traders.

Learning Outcome 01	LO1:Apply the basic accounting concepts and principles in	
Zumming o wooding of	the business environment.	
Assessment Criteria:	1.1 Distinguish between Accounting and Bookkeeping.	
	1.2 Outline the objectives of financial statements.	
	1.3 Describe the users of financial information and their	
	requirements.	
	1.4 Outline the Accounting concepts, Principles and	
	Assumptions.	
	1.5 Describe the Qualitative characteristics and elements of	
	financial statements.	
	1.6 Apply the Accounting equation	
Content:	LO1:Apply accounting concepts and principles in the	
	business environment.	
	1.1 Distinguish between Accounting and Bookkeeping.	
	Meaning and purposes accounting and	
	bookkeeping.	
	> Definition of Accounting	
	> Definition of Bookkeeping	
	Relationships between Accounting and	
	Bookkeeping.	
	1.2 Outline the objectives of financial statements.	
	Meaning and General purpose Financial	
	Statements	
	Financial performance	
	Financial position	
	Changes in financial position	
	1.3 Describe the users of financial information and their	
	requirements.	
	• Users of Financial Statements.	
	InvestorsLenders	
	Lenuers	



- > Management
- > Suppliers or trade creditors
- Management
- > Tax inspectors
- ➢ Government
- Customers
- > Employees
- > Public
- 1.4 Outline the Accounting concepts, Principles and Assumptions.
 - Accounting concepts.
 - > The dual aspect concept
 - > The historical cost concept
 - > Business entity concept
 - Money measurement concept
 - > Time interval concept
 - > Conservatism/Prudence concept
 - ➤ Materiality concept
 - Objectivity concept
 - > Consistency concept
 - > Realisation concept
 - > Recognition of revenue
 - > Disclosure concept
 - > Uniformity concept
 - > Relevance
 - Underlying assumptions.
 - > Accruals/matching concept
 - > Going concern concept
- 1.5 Describe the Qualitative characteristics and elements of financial statements.
 - Qualitative characteristics.
 - > Fundamental
 - ✓ Relevance
 - ✓ Materiality
 - ✓ Faithful presentation
 - > Enhancing
 - ✓ Comparability
 - ✓ Timeliness
 - ✓ Understandability
 - ✓ Verifiability
 - Elements of financial statements
 - > Distinguish between the following
 - ✓ Assets
 - ✓ Liabilities
 - ✓ Equity
 - ✓ Income



	✓ Expenses		
	1.6 Apply the Accounting equation		
	The approaches to double entry principle		
	Receiving and giving		
	Debits and credits		
	Examples of transactions		
	Effects of the transactions		
	Double entry for assets, liabilities and		
	capital.		
	✓ Writing up Asset accounts		
	✓ Writing up liabilities accounts		
	✓ Writing up capital accounts		
	Balancing off accounts		
	Double entry for trading goods.		
	✓ Cash purchases		
	✓ Credit purchases		
	✓ Cash sales		
	✓ Credit sales		
	Double entry for trading goods.		
	✓ Sales returns		
	✓ Purchases returns		
Assessment Tasks:	1.Written and/or oral assessment on the skills and knowledge		
	required to analyse records as outlined in the assessment criteria		
	i.e. distinguish between Accounting and Bookkeeping, outline		
	the objectives of financial statements, describe the users of		
	financial information and their requirements, outline the		
	Accounting concepts, Principles and Assumptions, describe the		
	Qualitative characteristics and elements of financial statements		
	and apply the Accounting equation.		
	2.Practical assessment on application of law to the society and		
	the business environment, describing the Zimbabwe legal system		
	framework and explaining the general principles of law relating		
	to contracts in business set ups based on the performance criteria		
	of the Qualification Standard for an Assistant Accountant.		
	of the Qualification Standard for all Assistant Accountant.		
Conditions/Context of	4. Written and/or oral assessment can be conducted in a		
assessment	classroom environment. Oral assessment can also be		
	conducted by the assessor during the performance of the		
	practical assessment by the trainees.		
	5. The practical assessment will be conducted in the		
	workplace or simulated work environment in the training		
	institution.		
	6. The context of assessment should include the facilities,		
	tools, equipment and materials listed below.		
	• Lecture rooms		
	Office Furniture- a chair and a desk per student		



•	PPE vehicle White boards Overhead projector An equipped computer laboratory with internet access. Cell phone Hard drive Printers Accounting packages. calculator
	Accounting packages.
•	statutes Stationary.
	Surional y.

Learning Outcome 02	LO2: Record transactions in the books of Prime entry or books of original entry.	
Assessment Criteria	 2.1 Identify the books original entry. 2.2 Describe the types ledgers and their functions 2.3 Extract trial balance from the ledger balances. 2.4 Construct Financial Statements of Sole traders. 	
Content	LO2: Record transactions in the books of Prime entry or books of original entry. 2.1 Identify the books original entry. • Source documents • Capture accounting information • Receipting. • Generating manual receipts • Generating electronic receipts. • Record names of payers -Personal details of payer • Establish forms of payment • Establish forms of currency used • Balance off the receipts • List sources of receipts • Ascertain amounts of receipts • Manual ascertainment • Electronic ascertainment using accounting packages such as:	



- ✓ Pastel accounting
- ✓ Quick books
- ✓ SAP
- Verify physical stock of cash against receipts
 - ✓ Reconcile amount recorded in the receipt book against actual cash.
- > Invoices.
 - ✓ generating manual invoices
 - ✓ Generating electronic invoices.

• Perform Banking Transactions

- Process Banking deposits
- > Process banking withdrawals
 - ✓ Obtain authority to withdrew
 - ✓ Complete relevant withdrawal forms
 - ✓ Adhere to organizational policies on withdrawals
 - ✓ Follow security procedures
 - Maintain stamped withdrawal records in line with organizational standards
 - ✓ Record banking details correctly

Books of original entry.

- Write up books of original entry.
 - ✓ Purchases day book
 - ✓ Sales day book
 - ✓ Purchases returns book
 - ✓ Sales returns book
 - ✓ Two column and three column cash books
 - ✓ Petty cash book
 - ✓ Journals

2.2 Describe the types ledgers and their functions

- Posting from subsidiary books to the ledger.
 - Write up ledger accounts.
 - ✓ Sales ledger
 - ✓ Purchases ledger
 - ✓ General ledger
 - > Write up personal accounts.
 - > Write up impersonal accounts
 - ✓ Real accounts
 - ✓ Nominal accounts

2.3 Extract trial balance from the ledger balances.

- Posting from subsidiary books to the ledger.
 - Write up ledger accounts.
 - ✓ Sales ledger



	/ D 1 11	
	✓ Purchases ledger	
	✓ General ledger	
	Balance ledger accounts.	
	Extract a Trial Balance	
Learning Outcome 03	LO3: Prepare bank reconciliation statements	
Assessment Criteria	3.1 Analyse records for independent records that must agree3.2 Record cash deposits in the bank3.3 Perform reconciliation	
Content	LO3: Prepare bank reconciliation statements 3.1 Analyse records for independent records that must agree	
	Keep simple cash books	
	Describe the nature and functions of cash book.	
	✓ Identify the source documents used in writing up the cash book.	
	✓ Describe recording cash receipts in the cash book and post to the ledger.	
	✓ 2 column cash book	
	✓ 3 column cash book	
	✓ Record cash receipts and payments I the cash book.	
	✓ Demonstrate the balancing off of the cash book.	
	✓ Post	
	✓ Bank statement	
	Explain the nature and functions of	
	the bank statement. Identify source documents for bank	
	3statement.	
	3.2 Record cash deposits in the bank	
	List reconciliation items	
	• Cash book items	
	✓ Unpresented cheques	
	✓ Outstanding deposits	
	Bank statement items Dishangurad sharpers	
	Dishonoured cheques	
	✓ Bank charges	
	✓ Credit transfers	
	✓ Bank errors	
	✓ Bank charges	
	✓ Ledger fees	



	/ Dimest delite		
	✓ Direct debits.		
	✓ Standing orders		
	3.3 Perform reconciliation		
	Prepare updated cash book Palatianahia between each book and book		
	✓ Relationship between cash book and bank		
	statement.		
	✓ Unrecorded items		
	✓ Errors		
	Prepare bank reconciliation statement		
	✓ Unpresented cheques.		
	✓ Uncredited cheques.		
	✓ Draft a bank reconciliation statement.		
Assessment Tasks	1.Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria i.e. analyse records for independent records that must agree, record cash deposits in the bank, perform reconciliation 3.4 Reconcile debtors and creditors control accounts with the debtors and creditors ledgers.		
	2.Practical assessment on application of the general principles of law of arbitration based on the performance criteria of the Qualification Standard for an Assistant Accountant.		
Conditions/Context of	1. Written and/or oral assessment can be conducted in a		
assessment	classroom environment. Oral assessment can also be		
	conducted by the assessor during the performance of the		
	practical assessment by the trainees		
	2. The practical assessment will be conducted in the		
	workplace or simulated work environment in the		
	training institution.		
	3. The context of assessment should include the facilities,		
	tools, equipment and materials listed below.		
	Lecture rooms		
	Office Furniture- a chair and a desk per student		
	• PPE		
	• vehicle		
	White boards		
	Overhead projector		
	• An aguinned computer laboratory with internet access		
	• An equipped computer laboratory with internet access.		
	All equipped computer laboratory with internet access.Cell phone		
	Cell phone		
	Cell phoneHard drivePrinters		
	Cell phoneHard drive		



	Ctation and	
	Stationery	
Assessment Tasks	1. Written and/or oral assessment on the skills and knowledge	
	required to apply law as outlined in the assessment criteria	
	such as identifying the books original entry, describing the	
	types ledgers and their functions and extract trial balance	
	from the ledger balances	
	2. Practical assessment on application of the general	
	principles of law based on the performance criteria of the	
	Qualification Standard for an Assistant Accountant.	
Conditions/Context of	1.Written and/or oral assessment can be conducted in a	
assessment	classroom environment. Oral assessment can also be	
	conducted by the assessor during the performance of the	
	practical assessment by the trainees.	
	2. The practical assessment will be conducted in the	
	workplace or simulated work environment in the training	
	institution.	
	3. The context of assessment should include the facilities,	
	tools, equipment and materials listed below.	
	Lecture rooms	
	Office Furniture- a chair and a desk per student	
	• PPE	
	• Vehicle	
	White boards	
	Overhead projector	
	• An equipped computer laboratory with internet access.	
	• Cell phone	
	Hard drive	
	• Printers	
	Accounting packages.	
	Calculator	
	• Statutes	
	Stationary.	



Learning Outcome 04	LO4: Make appropriate adjustments relating to accruals, prepayments, bad debts, provision for bad debts and depreciation.	
Assessment Criteria	4.1Record the double entries for bad debts and bad debts recovered. 4.2 Record the double entries for the provision for bad debts and provision for discount allowed. 4.3 Describe the accounting treatment for accruals and prepayments. 4.4 Record the double entries for depreciation.	
Content	LO4: Make appropriate adjustments relating to accruals, prepayments, bad debts, provision for bad debts and depreciation. 4.1Record the double entries for bad debts and bad debts recovered. • Define bad debts. • Record bad debts written off. • Record bad debts recovered • Write up ledger accounts. 4.2 Record the double entries for the provision for bad debts and provision for discount allowed. • Define provision for bad debts. • Explain provision for bad debts. • Increase in provision for bad debts. • Decrease in provision for bad debts. • Record provision for discounts allowed. • Record provision for discounts allowed. • Increase in provision for discounts allowed. • Decrease in provision for discounts allowed. • Decrease in provision for discounts allowed. • Decrease in provision for discounts	
	4.3 Describe the accounting treatment for accruals and prepayments.	
	 Record Accruals Record expenses accrued. Record accrued income. Record prepayments Record prepaid expenses 	



	Record prepaid income.
	 4.4 Record the double entries for depreciation. Methods of depreciation. Straight line method. Reducing balance method. Sum of digits method. Machine hour. Revaluation method etc. Double entry system for depreciation. Double entry for disposal of assets. Trade in of assets
Assessment Tasks	1. Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria i.e. record the double entries for bad debts and bad debts recovered, record the double entries for the provision for bad debts and provision for discount allowed, describe the accounting treatment for accruals and prepayments and record the double entries for depreciation. 2. Practical assessment on application of the general principles of law based on the performance criteria of the Qualification Standard for an Assistant Accountant.
Conditions/Context of assessment	1. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees 2. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. 3. The context of assessment should include the facilities, tools, equipment and materials listed below. • Lecture rooms • Office Furniture- a chair and a desk per student • PPE • vehicle • White boards • Overhead projector • An equipped computer laboratory with internet access. • Cell phone • Hard drive • Printers • Accounting packages. • calculator • Statutes • Stationery



Learning Outcome 05	LO5: Draft the Annual Financial Statements of Sole Traders.	
Assessment Criteria	5.1 Draw up a Trial Balance	
	5.2 Prepare statement of Profit or loss and other comprehensive	
	income in line with IAS 1.	
	5.3 Draft the Statement of Financial Position for the year in line with IAS 1.	
Content	LO5: Draft the Annual Financial Statements of Sole Traders.	
	5.1 Draw up a Trial Balance.Balance off accounts	
	► Balance of accounts ➤ Define a Trial Balance	
	Outline the purposes of a Trial Balance	
	> Identify debit balances	
	Identify credit balances.	
	5.2 Prepare statement of Profit or loss and other comprehensive	
	income in line with IAS 1.	
	 Identify items of expenses 	
	Identify items of income	
	Prepare closing transfers	
	Closing transfers in respect of expenses accounts.	
	Closing transfers in respect of income accounts.	
	Closing balances in respect of inventory.	
	 Prepare statement of comprehensive income 	
	5.3 Draft the Statement of Financial Position for the year in line with IAS 1.	
	Elements of Financial Statements in SOFP	
	➤ Identify Assets	
	> Identify liabilities	
	➤ Identify equity/capital.	
	➤ .Prepare statement of Financial Position.	
Assessment Tasks	1.Written and/or oral assessment on the skills and knowledge	
	required to analyse records as outlined in the assessment criteria	
	i.e. draw up a Trial Balance, prepare statement of Profit or loss	
	and other comprehensive income in line with IAS 1 and also draft	
	the Statement of Financial Position for the year in line with IAS	
	1.	
	2. Practical assessment on application of the general principles of	
	law of arbitration based on the performance criteria of the Qualification Standard for an Assistant Accountant.	
	Quantication Standard for an Assistant Accountant.	



Conditions/Context of assessment

- 1. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees
- 2. The practical assessment will be conducted in the workplace or simulated work environment in the training institution.
- 3. The context of assessment should include the facilities, tools, equipment and materials listed below.
- Lecture rooms
- Office Furniture- a chair and a desk per student
- PPE
- vehicle
- White boards
- Overhead projector
- An equipped computer laboratory with internet access.
- Cell phone
- Hard drive
- Printers
- Accounting packages.
- calculator
- Statutes
- Stationery

Assessment Specification Grid

LEARNING OUTCOMES		WEIGHTING %
1	Bookkeeping and Accounting	10
	Accounting Concepts and Principles	
2	Double Entry System	15
	Books of Original Entry	
3	Ledger Accounts and Trial balance	20
4	Cash Book	20
	Bank Reconciliation	
4	Bad debts and Provision for bad debts	10
	Accounting for depreciation	
5	Final Financial Statements of Sole Traders	25
TOTAL		100

Approach to Teaching and Learning:

- 1. Observation of adult learning principles.
- 2. Both institution-based and work-based learning to facilitate the integration of theory and practice.
- 3. Face-to-face education and learning.
- 4. Problem-based learning.
- 5. Online/distance education and learning.
- 6. Blended/hybrid education and learning.
- 7. Use of social media.



Approach to Assessment:

- 1. Weighting of practical and theory assessment: 70% theory and 30% practical.
- 2. Weighting of institution-based and work-based assessment: 50% institution-based assessment and 50%.
- 3. Oral assessment to be conducted by a panel of two or more assessors.
- 4. RPL assessment.
- 5. Portfolio of evidence.
- 6. Assessment of work conducted by both individual learners and teams of learners.

Resources:

5. Qualifications and experience of Trainers, Assessors and Moderators

All trainers, assessors and moderators should have undergone ZNQF accredited training programmes and should have qualifications and experience recognised by the Zimbabwe National Qualifications Authority (ZNQA).

- 6. Facilities, Tools, Equipment and Materials
- Statutes
- Vehicle
- Internet access
- Phone
- Computer
- Calculator
- Printer
- Office furniture
- Accounting packages

7. Learning Resources

Relevant training manual (learners' guide) and facilitators' guide

8. Reference Materials (recommended textbooks, recommended readings)

1. Cox D. (1990) Success in Bookkeeping and Accounts,

London, John Murray

2. Musamba, J.F. (2001) Introductory Accounting (3rd Edition), Harare, NG

Publications

3. Wood, F et al (2013) Frank Wood's Business Accounting 1 (13th Ed), Essex,

- 4. Government Printer Governmental Accounting Standards Board. (2001). Guide to Implementation of GASB
- 5. Business Books. Rockness, H.O. (1977) Expectancy theory in a budgetary setting: an exper- imental examination, The Accounting Review, 52, 893 ...27 pages
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Module Code:	310/22/M03
Module Title:	Accounts Administration
ZNQF Level:	4
Credits:	8
Duration:	80 hours



Relationship with Qualification Standards: Pre-requisite	Based on Unit Standard ADMINISTRATION of Qualification Standard for an Assistant Accountant N/A
modules:	IVA
Purpose of Module:	This module describes the skills, knowledge and attitudes required by an Assistant Accountant to be able to make decisions in business activities. The module will enable an individual to assist the organisation to effectively discharge the duties relating to procurement of resources. The module has an advantage of equipping individuals with administrative skills to enhance organisational reputation to the outside world through making effective decisions for both internal stakeholders and external stakeholders of the organisation. Access to this module is open to all target groups including unemployed youths, women and men wishing to establish or improve SMEs in the business sector as this will enable them to carry out activities pertaining to procurement of organisational resources.
List of Learning Outcomes:	LO1: Procure departmental requirements. LO2: Capture data LO3: Carry out vouching.

Learning Outcome 01	Procure departmental requirements.
Assessment Criteria:	1.1 Establish procurement requirements or needs.
	1.2 Generate requisitions in accordance with requirements.
	1.3 Record the quantities observed in accordance with the
	requirements
	1.4 Maintain security items register.



Content: LO 1 Procure departmental requirements. Establish procurement requirements or needs. Principles of purchasing Right quantity ✓ Define right quantity ✓ Factors considered when determining the right quantity. ✓ Relationships of stock levels and purchasing. ✓ Relationships of stock control methods and purchasing. Right quality ✓ Define quality. ✓ Importance of obtaining right quality. 1.1.2 Generate requisitions in accordance with requirements. Define requisition. ✓ Content of requisition. ✓ Address of requisitions. ✓ specifications Purchasing procedures ✓ The typical purchasing cycle. ✓ The three phases of purchasing procedures. ✓ Purchasing documents ✓ Purchasing records ✓ Purchasing manual ✓ Requisitions ✓ Quotations ✓ Use of comparative schedules ✓ Authorisation ✓ Purchase orders. Use of electronic purchasing procedures. Define electronic purchasing. Criteria for electronic purchasing. Benefits of electronic purchasing. Electronic purchasing cycle. 1.1.3 Observe reorder quantities in line with the organisational policy. Establish reorder quantities. ✓ Economic order quantity ✓ Minimum stock level ✓ Maximum stock level

✓ Average stock level.



	✓ Buffer stock	
	✓ Safety stocks	
	1.1.4 Maintain security item register	
	Identify security items.	
	✓ Date stamps	
	✓ Product formulae	
	✓ Unused receipt books	
	✓ Used receipt books	
	✓ Company formation documents	
	✓ Special keys	
	* * * *	
	✓ Duplicate keys ✓ Cash boxes/safe/strong rooms	
Assessment Tasks:	✓ Cash boxes/safe/strong rooms. 3. Written and/or oral assessment on the skills and	
Assessment Tasks.	knowledge required to analyse records as outlined in the assessment criteria i.e. generate requisitions/establish needs, procurement procedures, keeping inventory of all	
	the resources.	
	4. Practical assessment on analysing records following generally acceptable accounting principles and guidelines which affect establishing cash book opening balances, verifying cash book transactions against bank statement, investigating anomalies, obtain relevant records, identify unrecorded transactions and capturing necessary adjustments based on the performance criteria of the Qualification Standard for an Assistant Accountant.	
Conditions/Context of assessment	7. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees.	
	8. The practical assessment will be conducted in the workplace or simulated work environment in the training institution.	
	9. The context of assessment should include the facilities, tools, equipment and materials listed below.	
	Lecture rooms	
	Office Furniture- a chair and a desk per student	
	• PPE	
	• vehicle	
	White boards	
	Overhead projector	
	An equipped computer laboratory with internet access.	
	Cell phone	



Hard drive
• Printers
 Accounting packages.
• calculator
• statutes
• Stationary.



Learning Outcome 02	LO2: Capture data	
Assessment Criteria	5.2.1 Generate accurate data.	
	5.2.2 Develop audit trail report	
	5.2.3 Adhere to control mechanisms	
	5.2.4Capture complete data in line organisational requirements.	
	5.2.5 Capture data within the stipulated time frames in line with	
	departmental expectations	
Content	5.2.1 Generate accurate data.	
	Stock accounting data	
	✓ Importance of stores accounting.	
	✓ The FIFO method	
	✓ The LIFO method.	
	✓ The AVCO method.	
	✓ The imprest system.	
	5.2.2 Develop audit trail reportStock records	
	✓ Importance of stock records. ✓ Information in stock records.	
	✓ Documents used in recording stock.	
	✓ Tracing stock records transactions.	
	✓ Detecting and recording stock deficiencies.	
	✓ Changes in quantities in stock.	
	5.2.3 Adhere to control mechanisms.	
	Stocktaking, stock checking and stock audit	
	✓ Explain Stocktaking, stock checking and stock audits.	
	✓ Types of stocking.	
	✓ Procedures for stocktaking.	
	✓ Documents used in stocktaking.	
	✓ Tracing stock records transactions.	
	✓ Detecting and recording stock deficiencies.	
	✓ Handling of stock discrepancies.	
	5.2.4 Capture complete data in line organisational requirements.	
	Electronic capturing of data	
	✓ Define electronic recording.	
	✓ Criteria for electronic recording.	
	✓ Benefits electronic capturing.	
	✓ Risks in electronic capturing.	
	Manual capturing of data.	
	✓ Define manual capturing.	
	✓ Criteria for manual capturing.	
	✓ Benefits manual capturing.	
	✓ Risks in manual capturing.	



	5.2.5 () 1.4	
	5.2.5 Capture data within the stipulated time frames in line with	
	departmental expectations.Right time for capturing.	
	✓ Define right time. ✓ Expedite capturing	
	✓ Expedite capturing.	
	✓ Lead time and factors affecting lead time.	
	✓ Timing of capturing.	
Assessment Tasks	1. Written and/or oral assessment on the skills and knowledge	
	required to analyse records as outlined in the assessment criteria	
	such as generate accurate data, develop audit trail report, adhere to control mechanisms, capture complete data in line	
	to control mechanisms, capture complete data in line	
	organisational requirements and capture complete data within the	
	stipulated timeframes in line with organisational requirements.	
	3. Practical assessment on analysing records following generally	
	acceptable procurement procedures and guidelines which affect	
	the generation of accurate data, development of an audit trail	
	report, adherence to control mechanisms, capturing of complete	
	data in line organisational requirements and capturing of	
	complete data within the stipulated timeframes in line with	
	organisational requirements, based on the performance criteria of	
	the Qualification Standard for an Assistant Accountant.	
Conditions/Context	10. Written and/or oral assessment can be conducted in a	
of assessment	classroom environment. Oral assessment can also be	
	conducted by the assessor during the performance of the	
	practical assessment by the trainees.	
	11. The practical assessment will be conducted in the	
	workplace or simulated work environment in the training	
	institution.	
	12. The context of assessment should include the facilities,	
	tools, equipment and materials listed below.	
	Lecture rooms	
	Office Furniture- a chair and a desk per student	
	PPE	
	PPE Vehicle	
	Venicle White boards	
	Overhead projector	
	An equipped computer laboratory with internet access. Call plants	
	Cell phone	
	Hard drive	
	• Printers	
	Accounting packages.	
	Calculator	
	• Statutes	
	Stationary.	



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Learning Outcome 03	LO3: Carry out vouching.	
Assessment Criteria	3.1 Identify appropriate transaction record.	
	3.2. Attach relevant supporting documents.	
	3.3 Record accurate information.	
Assessment Tasks	 Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria i.e. identify appropriate transaction records that must agree, attach relevant supporting documents and record or capture accurate information. Practical assessment on analysing records following generally acceptable accounting principles and guidelines regarding vouching in line with identification of appropriate transaction records that must agree, attachment of relevant supporting documents and recording or capturing accurate information based on the performance criteria of the Qualification Standard for an Assistant Accountant. 	
Conditions/Context	1. Written and/or oral assessment can be conducted in a	
of assessment	classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees 2. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. 3. The context of assessment should include the facilities, tools, equipment and materials listed below.	
Content	3.1 Identify appropriate transaction record.	
	Accounting transaction records.	
	✓ Define transaction record.	
	✓ Reasons for transaction record	
	✓ When to record a transaction record.	
	✓ Types of transactions records.➤ Cash transaction record.	
	 Cash transaction record. Inventory transaction record.	
	Double entry transaction record.	
	3.2 Attach relevant supporting documents.	
	Types of supporting documents.	
	✓ Articles of the organisation	
	✓ Stock certificates.	
	✓ Receipts	
	✓ Invoices	
	✓ Payment vouchers	



- ✓ Memorandum
- Reasons for supporting documents
 - ✓ Relevant business records for such things as \
 - > Sales
 - > Receipts
 - > Clearance records
 - ➤ Money transfers

3.3 Record accurate information.

- Necessity of recording accurate information.
 - ✓ Traceability of the initiator of the transaction.
 - ✓ Clarity in records.
- How to record information accurately.
 - ✓ Signing of records
 - ✓ Timing of records
 - ✓ Dating records if hand written or electronically generated.

ASSESSMENT SPECIFICATION GRID

LEARNING OUTCOME		WEIGHTING %
1	Procurement of departmental	10
	requirements	
2	Purchasing procedures	20
3	Establishment of reorder quantities	20
4	Stock valuation	20
5	Adherence to control mechanisms.	10
6	Capturing complete data in line	10
	organisational requirements	
7	Transaction records	10
TOTAL		100%

Approach to Teaching and Learning:

- 1. Observation of adult learning principles.
- 2. Both institution-based and work-based learning to facilitate the integration of theory and practice.
- 3. Face-to-face education and learning.
- 4. Problem-based learning.
- 5. Online/distance education and learning.
- 6. Blended/hybrid education and learning.
- 7. Use of social media.

Approach to Assessment:

- 1. Weighting of practical and theory assessment: 70% theory and 30% practical.
- 2. Weighting of institution-based and work-based assessment: 50% institution-based assessment and 50%.
- 3. Oral assessment to be conducted by a panel of two or more assessors.



- 4. RPL assessment.
- 5. Portfolio of evidence.
- 6. Assessment of work conducted by both individual learners and teams of learners.

Resources:

9. Qualifications and experience of Trainers, Assessors and Moderators

All trainers, assessors and moderators should have undergone ZNQF accredited training programmes and should have qualifications and experience recognised by the Zimbabwe National Qualifications Authority (ZNQA).

10. Facilities, Tools, Equipment and Materials

- Statutes
- Vehicle
- Internet access
- Phone
- Computer
- Calculator
- Printer
- Office furniture
- Accounting packages

11. Learning Resources

Relevant training manual (learners' guide) and facilitators' guide

12. Reference Materials (recommended textbooks, recommended readings)

1. Cox D. (1990) Success in Bookkeeping and Accounts,

London, John Murray

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Publications

3. Wood, F et al (2013) Frank Wood's Business Accounting 1 (13th Ed), Essex,

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- 5. Business Books. Rockness, H.O. (1977) Expectancy theory in a budgetary setting: an exper-imental examination, The Accounting Review, 52, 893 ...27 pages
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- 13. Governmental Accounting Standards Board. (1999). Statement No. 34, Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments. Norwalk, CT.
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- 15. Osborne, D., and Gaebler, T. (1993). Reinventing Government. How the Entrepreneurial Spirit Is Transforming the Public Sector. New York: Plume.
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Module Code:	310/22/M04
Module Title:	Computing and Digital Literacy
ZNQF Level:	4
Credits:	10
Duration:	120 Hours
Relationship with Qualification Standards:	Based on unit standard Computing and Digital Literacy of
Pre-requisite modules:	NO PREREQUISITES
Purpose of Module:	This module intends to give students the skills and understanding to use computers in their fields of study and to come up with ICT based solutions for business. It focuses on developing an understanding of basic computer use and application of different ICT systems including networks. To raise awareness on the impact of current and emerging technologies in the business world. In addition, the module equips students with the ability to recognise potential risks when using ICT and promote safe and responsible practice.



List of Learning	LO1: Apply data communication principles to utilise computer	
Outcomes:	networks and internet services	
	LO2: Operate a computer and perform basic file and folder	
	management.	
	LO3: Creating and editing documents using a WordProcessor.	
	LO4: Drafting and editing documents using spreadsheets.	
	LO5: Drafting and editing documents using databases	
	LO6: Drafting and editing documents using multimedia	
	presentations	

Learning Outcome 01	Apply data communication principles to utilise computer	
	networks and internet services	
Assessment Criteria:	1.1 Define data communications and computer networks	
	1.2 Explain network functionality, communication and	
	collaboration tools.	
	1.3 Apply internet knowledge to the business environment and	
	demonstrate capability to use different communication and	
	collaboration tools.	
	1.4 Detail on cloud computing.	
	1.5 Virtual teams and Telecommuting	
Content:	1.1 Define data communications and computer networks	
	1.1.1 define data communications	
	1.1.2 define computer network	
	1.1.3 Give the advantages and disadvantages of	
	networking computers	
	1.2 Explain network functionality.	
	47	



- 1.2.1 Explain the types of networks (LAN, MAN and WAN)
- 1.2.2 Describe network topologies (Star, Bus, Ring and Mesh)
- 1.2.3 Explain the client-server setup as used by modern businesses for networking workstations.
- 1.2.4 Identify common network devices and computers (server, client, router, switch, hub, bridge)
- 1.2.5 Explain Wi-Fi and hotspot as network distribution resources
- 1.2.6 evaluate network environments such as intranet and extranet for business.

1.3 Apply internet knowledge to the business environment and demonstrate capability to use different communication and collaboration tools.

- 1.3.1 Define the internet and give the uses.
- 1.3.2 Outline the advantages and disadvantages of the internet.
- 1.3.3 Draft requirements for a corporate internet connectivity. (hardware and software needed)
- 1.3.4 Search information on the internet, browser functions to surf on the Internet
- 1.3.5 Recognise the meaning of web browser and Internet addresses (URL)
- 1.3.6 Create and organise a list of favourites, bookmark sites.
- 1.3.7 Identifying the measures that have to be taken to protect one's privacy when accessing information on the Internet.



- 1.3.8 Identifying different communication tools, and selecting the appropriate one for the intended type of communication.
- 1.3.9 Creating an email address in compliance with personal data protection best practices
- 1.3.10 Adopting safe behaviour when managing unwanted emails and paying attention to phishing;
- 1.3.11 Sending email messages in an adequate and responsible manner;
- 1.3.12 Using the domain "To, "Cc" and "Bcc" adequately for sending emails;
- 1.3.13 Attaching documents to an email;
- 1.3.14 Opening attachments in safety and saving them in another location or storage device
- 1.3.15 Creating and organising a list of contacts with at least one group of addressees
- 1.3.16 Setting up online presence and Social Media

 Networking for business (blogs, wikis, podcasts)

1.4 Detail on cloud computing.

- 1.4.1 explain the cloud computing and show its characteristics.
- 1.4.2 How is data stored, managed and shared on the cloud?
- 1.4.3 Describe the advantages and disdavantages of cloud computing.
- 1.4.4 Explore the cloud services providers and their products for business.



	1.5 Virtual teams and Telecommuting	
	1.5.1 Virtual business tools (Zoom, MS Teams)	
	1.5.2 describe telecommuting including advantages and	
	disadvantages	
Assessment Tasks:	Practical assignments and practical tests that demonstrate the skills	
	and knowledge acquired for the proper use and handling of	
	networks and internet services.	
Conditions/Context of	Submission of practical work demonstrating the knowledge on	
assessment	networks and their uses.	

Learning Outcome 02	Operate a computer and perform basic file and folder management.	
Assessment Criteria:	2.1 Operate a computer	
	2.2 Customise workspace	
	2.3 Manage files and folders	
	2.4 Setup printing facility	
Content:	2.1 Operate a computer	
	2.1.1 Switch on a computer (cold boot or warm boot procedure)	
	2.1.2 Put a computer on sleep mode	
	2.2 Customise workspace	
	2.2.1 Change desktop background	
	2.2.2 Correct date and time	



	2.2.3 Pin programs to taskbar
	2.2.4 Sort desktop icons
	2.3 Manage files and folders
	2.3.1 Create a new folder, rename a folder
	2.3.2 Copy file into folder
	2.3.3 Duplicate folders
	2.3.4 Transfer files from removable storage to computer and back
	2.3.5 Delete files and folders
	2.3.6 Recover files from recycle bin
	2.3.7 Open and import files of different types
	2.3.8 Save files using appropriate file names
	2.3.9 Save and export in the file format of an application
	package including .docx, .doc, .xls, .accdb, .pptx,
	2.4 Setup printing facility
	2.4.1 Set a printer as default
Assessment Tasks:	Practical assessment on operating a computer, changing desktop
	appearance, managing file and folders, setting up a printer.
Conditions/Context of	Hands on practical sessions in the computer laboratory.
assessment	

Learning Outcome 03	Drafting and editing documents using Word Processor	
Assessment Criteria:	3.1 Create or edit a document using a Word processor	
	3.2 Process mail	
	3.3 Create tables and columns	
	3.4 Create business documents	



Content:

3.1 Create or edit a document using a Word processor

- 3.1.1 Load a word processor
- 3.1.2. Create a new document, Format Text and Paragraphs
- 3.1.3 Get skilled working with Text and Pictures (Font, Text alignment, Text enhancement including, spacing and bullets, alignment and Indent)
- 3.1.4. Create and format SmartArt
- 3.1.5 Understand how to use and edit Templates to create documents and resumes
- 3.1.6 Create or edit headers and footers
- 3.1.7. Use editing techniques to manipulate text and numbers including highlight, delete, move, cut, copy, paste, drag and drop

3.2 Process Mail

- 3.2.1. Create a Mail Merge that sends a personalized invitation to each recipient
- 3.2.2. Learn how to select the Mail Merge recipients and troubleshoot errors

3.3 Create tables and columns

- 3.3.1. Create and edit a table with a specified number of rows and Columns.
- 3.3.2. Place text or objects in a table
- 3.3.3. Place texts or objects into columns
- 3.3.4. Insert borders

3.4 . Produce business documents

- 3.4.1. Business plan
- 3.4.2. Memorandum



	2.4.2 Diff			
	3.4.3. Different types of letters			
	3.4.4. Reports			
	3.4.5. Create, modify, update and apply styles to ensure			
	consistency of presentation			
	3.4.6. Perform spelling and grammar check			
	3.4.7. Printout finished documents			
Assessment Tasks:	1. Practical assessment on creating documents according to			
	business needs.			
	2. Print documents as required.			
	-			
Conditions/Context of	Hands on practical sessions in the computer laboratory.			
assessment				

Learning Outcome 04	Creating and editing documents using spreadsheets	
Assessment Criteria:	4.1 Create or edit a document using a Spreadsheet	
	4.2 use formulae to manipulate data	
	4.3 Generate graphs	
	4.4 Generate business documents	
Content:	4.1. Create and edit a spreadsheet for a business task	
	4.1.1. Load a spreadsheet	
	4.1.2. Create a spreadsheet and enter text	
	4.1.3. Use editing techniques to manipulate text and numbers	
	including highlight, delete, move, cut, copy, paste, drag	
	and drop	
	4.1.4. Insert borders	
	4.1.5. Merge cells	
	4.1.6. Insert columns and rows	



	4.1.7.	delete columns and rows
	4.2.	Use formulae to manipulate data
	4.2.1.	Create and use formulae
	4.2.2.	Use functions
	4.2.3.	Display used formulae
	4.2.4.	Add/delete sheets
	4.3.	Generate Graphs
	4.3.1.	Generate appropriate graphs from given data
	4.3.2.	Use different types of graphs for data analysis
	4.3.3.	Save the spreadsheet
	4.3.4.	Print spreadsheet or specified window
	4.4. (Generate business documents
	4.4.1.	Invoices
	4.4.2.	Receipts
	4.4.3.	Simple financial statements
Assessment Tasks:	3.	Practical assessment on creating spreadsheet documents
1 is sessificate 1 it is it.		ording to business needs.
	4.	Print documents as required.
Conditions/Context of	Hands	on practical sessions in the computer laboratory.
assessment		

Learning Outcome 05	Creating and editing documents using databases	
Assessment Criteria:	5.1 Create or edit a database	
	5.2 Generate queries	
	5.3 Generate reports	



Content:	6.1 Create or edit a document using a database		
	6.1.1. Load a database		
	6.1.2. Create a new document		
	6.1.3. Add and delete fields		
	6.1.4. Add and delete records		
	6.1.5. Use different data types		
	6.1.6. Update fields and records		
	6.1.7. Printout finished documents		
	6.2. Generate Queries		
	6.2.1. Generate appropriate queries from given data		
	6.2.2. Use relevant fields		
	6.2.3. Save and print queries		
	6.3. Generate reports		
	6.3.1. Generate appropriate reports from given data		
	6.3.2. Use appropriate orientation		
	6.3.3. Print reports		
Assessment Tasks:	5. Practical assessment on creating documents according to		
Assessment Lasks.	business needs.		
	6. Print documents as required.		
	o. Trint documents as required.		
Conditions/Context of	Hands on practical sessions in the computer laboratory.		
assessment			

Learning Outcome 06	Creating	and	editing	documents	using	multimedia
	presentatio	ons				



Assessment Criteria:	6.1 Create or edit a document using a presentation
	6.2 Create slides for a business task
	6.3 Enhance slide presentations
	6.4 Create business presentations
Content:	6.1 Create or edit a document using a Presentation
	6.1.1. Load a presentation package
	6.1.2. Create a new presentation
	6.1.3. Understand how to use and edit Templates to create
	documents and resumes
	6.1.4. Create or edit headers and footers
	6.2 Create slides for a business task
	6.2.1. Know how to work with Text Boxes, Format Shapes and
	apply Themes
	6.2.2. Insert, format and adjust Pictures with the Picture Tools
	6.2.3. Insert and format Shapes and SmartArt to create an
	effective presentation
	6.2.4. Use Tables and Spreadsheets to display data in a
	presentation
	6.3. Enhance slide presentations
	6.3.1. Learn how to design Slide Masters
	6.3.2. Apply slide Transitions
	6.3.3. Apply Animations to images in a slide show and edit the
	timing
	6.4 Create business presentations



	6.4.1. Advertise using presentation6.4.2. Create presentations different business purposes		
Assessment Tasks:	7. Practical assessment on creating word documents according to business needs. 8. Print documents as required.		
Conditions/Context of assessment	Hands on practical sessions in the computer laboratory.		

ASSESSMENT SPECIFICATION GRID

LEARNING OUTCOMES		Weighting %
1	Basic file and folder	10%
	handling	
2	Use of internet and network services	10%
3	Wordprocessing	20%
4	Spreadsheets	20%
5	Databases	20%
6	presentation	20%
TOTAL		100%

Approach to Teaching and Learning:

- 1. Both institution-based and work-based learning to facilitate the integration of theory and practice.
- 2. Face-to-face education and learning.
- 3. Problem-based learning.
- 4. Online/distance education and learning.
- 5. Blended/hybrid education and learning.



Facilities, Tools, Equipment and Materials

- Classroom/Computer Lab
- Computer
- Digital Projector
- Data storage devices
- Internet

Reference Materials (recommended textbooks, recommended readings)

Bello Rotimi-Williams (2019) Essential ICT for Informatics & Management Students, LAP Lambert Academic

Bouwman H, van den Hooff B, Lidwien van de Wijngaert & Jan van Dijk

(2005) Information and Communication Technology in Organizations: Adoption, Implementation, Use and Effects, SAGE Publications Ltd

Katarzyna Szymczyk, Ibrahiem M. M. El Emary (2021) Advanced Trends in ICT for Innovative Business Management, Boca Raton

Tremblay J & Burnt R (2015) An Introduction to Computer Science an Algorithmic Approach, McGraw-Hill



Module Code:	310/22/M05
Module Title:	FINANCIAL MATHEMATICS AND STATISTICS 1
ZNQF Level:	4
Credits:	12
Duration:	120 hours
Relationship with Qualification Standards:	Based on Unit Standard
Pre-requisite modules:	N/A
Purpose of Module:	This module describes the skills, knowledge and attitudes required by Business studies students. This includes Logarithms, indices and algebra, financial statistics, solving payroll problems and establishing time value of money calculation. The advantage of Financial Mathematics is to develop Finance officer who can effectively implement Financial Mathematics for business organisations. Access to this module is open to all target groups including unemployed youths, women and men wishing to establish or improve SMEs in any sector.
List of Learning Outcomes:	LO1: Business computations leading to decisions LO2: Financial Statistics 1 LO3: Evaluate time value of money concept



Learning Outcome 01	L01: Business computations leading to decisions
Assessment Criteria:	Appreciate use of business calculations and statistical techniques in business Understand various business computations leading to decisions.
Content:	 L01: business computations leading to decisions 1.1. Linear equations simple linear equations Process of solving business problems using linear equations
	1.2. Ratios, rates, percentages, mixtures, and proportions.
	 rates comparison of quantities using ratios fractions, decimals and percentages differentiating direct and inverse proportions
	1.3. Discounts and commissionstypes of discounts and commissions
	 1.4. Hire purchase meaning of hire purchase difference between hire purchase and cash price procedure of solving problems involving hire purchase
	1.5. Currency conversion



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	 definition of currency
	different currency rates
	currency conversion methods
Assessment Tasks:	 5. Written and/or oral assessment on the skills and knowledge required to solve financial problems as outlined in the assessment criteria. 6. Practical assessment on solving financial problems based on the performance criteria of the Qualification Standard Marketing Assistant.
Conditions/Context of assessment	 13. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. 14. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. 15. The context of assessment should include the facilities, tools, equipment and materials listed below. Computers Printers Data Storage Devices Airtime Identification Cards Internet Connectivity Stationery Vehicle

Learning Outcome	LO2: Statistical Calculations
02	
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Assessment Criteria	2.1 Collect financial data
	2.2 Tabulate the data
	2.3 Construct and interpret financial graphs
	2.4 Calculate mean, mode and median of grouped and ungrouped data
	2.5 Calculate standard deviation, variance and coefficient of



	variance grouped and ungrouped data
Content	LO2: Financial Statistics 1
	2.1 Introduction to statistics
	• meaning of the term statistics
	• purpose of statistics
	• uses of statistics
	• limitations of statistics
	2.2. Collection of data
	• types of data
	methods of data collection
	sampling methods
	2.3. Classification of data
	• meaning of classification of data
	frequency distribution table
	tabulation of data
	2.4. Presentation of data
	Methods of presenting data
	2.5. Measures of central tendency
	• meaning of central tendency
	types of central tendency
	characteristics of central tendency
	advantages and disadvantages
	2.6. Measures of dispersion
	 meaning of measures of dispersion
	 types of measures of dispersion



	characteristics of measures of of dispersion
	 advantages and disadvantages of measures of
	dispersion
Assessment Tasks	1. Written and/or oral assessment on the skills and knowledge required to analyse data as outlined in the assessment criteria.
	2. Practical assessment on construction of statistical graphs based on the performance criteria of the Qualification Standard management.
Conditions/Context of assessment	Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of
	the practical assessment by the trainees.The practical assessment will be conducted in the workplace or simulated work environment in the training institution.
	 3. The context of assessment should include the facilities, tools, equipment and materials listed below. Computers Printers
	Data Storage DevicesAirtime
	Identification Cards
	• Internet Connectivity
	• Stationery
	• Vehicle

Learning Outcome 03	LO3: Evaluate time value of money concept
Assessment Criteria	3.1 Distinguish simple and compound interest3.2 Calculate Future and present values using simple and compound interest.3.3. Make annuity calculations
Content	LO3: Evaluate time value of money concept 3.1 Simple interest



	3.2 compound interest
	3.2.1. Present Values of lumpsum amounts
	3.2.2. Future Values of lumpsum amounts
	3.2.3. Present Values of Annuities
	3.2.4. Future Values of Annuities
Assessment Tasks	 Written and/or oral assessment on the skills and knowledge required to analyse data as outlined in the assessment criteria. Practical assessment on data analysis based on the performance criteria of the Qualification Standard Marketing Assistant.
Conditions/Context of assessment	 Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. The context of assessment should include the facilities, tools, equipment and materials listed below. Computers Printers Data Storage Devices Airtime Identification Cards Internet Connectivity Stationery Vehicle

ASSESSMENT SPECIFICATION GRID

LEARNING OUTCOME	WEIGHTING %
LO1: Business computations leading to decisions	40
LO2: Financial Statistics 1	30
LO3: Evaluate time value of money concept	30



TOTAL	100%

Approach to Teaching and Learning:

- 8. Observation of adult learning principles.
- 9. Both institution-based and work-based learning to facilitate the integration of theory and practice.
- 10. Face-to-face education and learning.
- 11. Problem-based learning.
- 12. Online/distance education and learning.
- 13. Blended/hybrid education and learning.
- 14. Use of social media.

Approach to Assessment:

- 7. Weighting of practical and theory assessment: 70% theory and 30% practical.
- 8. Weighting of institution-based and work-based assessment: 50% institution-based assessment and 50%.
- 9. Oral assessment to be conducted by a panel of two or more assessors.
- 10. RPL assessment.
- 11. Portfolio of evidence.
- 12. Assessment of work conducted by both individual learners and teams of learners.

Resources:

13. Qualifications and experience of Trainers, Assessors and Moderators

All trainers, assessors and moderators should have undergone ZNQF accredited training programmes and should have qualifications and experience recognised by the Zimbabwe National Qualifications Authority (ZNQA).

14. Facilities, Tools, Equipment and Materials

- Computers
- Printer
- Data storage device
- Airtime
- Identification records
- Internet connectivity
- stationery
- Vehicle
- Insulation tape
- Mutton cloth

15. Learning Resources

Relevant training manual (learners' guide) and facilitators' guide

16. Reference Materials (recommended textbooks, recommended readings)



Module Code:	310/22/M06
Module Title:	BUSINESS ACCOUNTING 2
ZNQF Level:	4
Credits:	12
Duration:	120 hours
Relationship with Qualification Standards:	Based on Unit Standard 310/22/M03 BUSINESS ACCOUNTING 2 of Qualification Standard for an Assistant Accountant
Pre-requisite modules:	N/A
Purpose of Module:	This module describes the skills, knowledge and attitudes required by an Assistant Accountant to be able to apply the general principles of Accounting to business environment in Zimbabwe. The module aims to equip the students with key competencies necessary to prepare full set of accounts that comply International and Local Standards. The evaluation will be based on reporting capabilities for both internal and external purposes by applying the basic knowledge of accounting with particular



	emphasis on financial records for individuals, sole traders, small firms, societies and clubs. This module introduces the accounting concepts and principles and the main focus is on developing an understanding of the conceptual framework IAS 1 on Presentation of Financial Statements. Access to this module is open to all target groups including unemployed youths, women and men wishing to establish or improve SMEs in the business sector as this will enable them to carry out business activities.
List of Learning	LO1: Account for errors experienced in recording of accounting
Outcomes:	data.
	LO2:Compile control accounts relating to Receivables/debtors and Payables/creditors
	LO3:Draw up the Annual Financial Statements of Partnerships.
	LO4:Prepare Annual Financial Statements from incomplete
	records and single entry bookkeeping system.
	LO5: Prepare Manufacturing Accounts LO6: Apply accounting ratios in analysis of Financial
	Statements/Accounts.
	Statements/1xecounts.
Learning Outcome	LO1: Account for errors experienced in recording of accounting data.
V1	accounting data.
Assessment Criteria	1.1 Identify errors discovered in the books of accounts
	1.2 Describe errors discovered in the books of accounts.
	1.3 Write up a suspense Account.
Content	LO1: Account for errors experienced in recording of
	accounting data.
	1.1 Identify errors discovered in the books of accounts
	Define accounting errors
	 Identify affecting the Trial Balance.
	Identify errors that do not affect the Trial balance.
	1.2 Describe errors discovered in the books of accounts.
	Explain errors affecting Trial Balance
	Explain the errors not affecting the Trial balance.
	1.3 Write up a suspense Account
	Correct errors through journal entries.
	 Post to the suspense account from the journals.



Assessment Tasks	1.Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria i.e. identify errors discovered in the books of accounts, describe errors discovered in the books of accounts and write up a suspense Account.
	2.Practical assessment on application of the general principles of law of arbitration based on the performance criteria of the Qualification Standard for an Assistant Accountant.
Conditions/Context of assessment	1. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees 2. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. 3. The context of assessment should include the facilities, tools, equipment and materials listed below. • Lecture rooms • Office Furniture- a chair and a desk per student • PPE • vehicle • White boards • Overhead projector • An equipped computer laboratory with internet access. • Cell phone • Hard drive • Printers • Accounting packages. • calculator • Statutes • Stationery



Receivables/debtors and Payables/creditors		
Assessment Criteria	 2.1 Describe debtors and creditors control accounts. 2.2 Write up debtors control account. 2.3 Write up creditors control account. 2.4 Reconcile debtors and creditors control accounts with the debtors and creditors ledgers. 	
Content	LO2: Compile control accounts relating to Receivables/debtors and Payables/creditors 2.1 Describe debtors and creditors control accounts. • Explain the purposes of control accounts • Outline the advantages of debtors and creditors control accounts. 2.2 Write up debtors control account. • Sources of entries into debtors control accounts 2.3 Write up creditors control account. • Sources of entries into creditors control accounts 2.4 Reconcile debtors and creditors control accounts with the	
	 debtors and creditors ledgers. Reconcile control accounts Identify differences between two records. Decide on the effect in nominal ledger or personal ledger. Update nominal ledger Prepare a reconciliation statement. 	
Assessment Tasks	 Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria i.e. describe debtors and creditors control accounts, write up debtors control account, write up creditors control account and reconcile debtors and creditors control accounts with the debtors and creditors ledgers. Practical assessment on application of the general principles of law of arbitration based on the performance criteria of the Qualification Standard for an Assistant Accountant. 	
Conditions/Context of assessment	1. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees 2. The practical assessment will be conducted in the workplace or simulated work environment in the training institution.	



	 3. The context of assessment should include the facilities, tools, equipment and materials listed below. Lecture rooms Office Furniture- a chair and a desk per student PPE vehicle White boards Overhead projector An equipped computer laboratory with internet access. Cell phone Hard drive Printers Accounting packages. calculator Statutes Stationery
Learning Outcome 03	LO3:Draw up the Annual Financial Statements of Partnerships.
Assessment Criteria:	3.1 Outline the objectives of Partnership businesses.3.2 Measure the performance of a partnership business.3.3 Measure the financial position of the Partnership business.
	·
Content:	LO3:Draw up the Annual Financial Statements of Partnerships. 3.1 Outline the objectives of Partnership businesses.
	 Meaning and objectives of Partnerships. Definition of Partnerships Objectives of Partnerships Distinction between Partnerships and Sole traders.
	Advantages of PartnershipsDisadvantages of Partnerships.
	 3.2 Measure the performance of a partnership business. Prepare Statement of Profit or Loss and other Comprehensive income. Identify Partnership revenue
	 Identify Partnership expenses Prepare Statement of Changes in Equity.
	 Draw up Statement of Profit or Loss and other Comprehensive income. 3.3 Measure the financial position of the Partnership business. Prepare Statement of Financial Position . Prepare Partners Current Accounts in



	1 0
	columnar form. > Identify Partnership Assets
	➤ Identify Partnership Liabilities
	➤ Identify Partnership Capital
	➤ Prepare Partnership Capital,both
	fluctuating and fixed in columnar form.
	Draw up Statement of Financial
	Position.
Assessment Tasks:	1.Written and/or oral assessment on the skills and knowledge
	required to analyse records as outlined in the assessment
	criteria i.e. outline the objectives of Partnership
	businesses,measure the performance of a partnership business and also measure the financial position of the Partnership
	business.
	ousiness.
	2.Practical assessment on application of the general
	accounting concepts and Principles in drawing up the Annual
	Financial Statements of Partnerships in line with the GAAP
	and IFRS based on the performance criteria of the
	Qualification Standard for an Assistant Accountant.
Conditions/Context of	16. Written and/or oral assessment can be conducted in a
assessment	classroom environment. Oral assessment can also be
	conducted by the assessor during the performance of
	the practical assessment by the trainees.
	17. The practical assessment will be conducted in the
	workplace or simulated work environment in the
	training institution.
	18. The context of assessment should include the facilities,
	tools, equipment and materials listed below.
	• Lecture rooms
	Office Furniture- a chair and a desk per student
	• PPE
	• vehicle
	White boards
	Overhead projector
	An equipped computer laboratory with internet access.
	Cell phone
	Hard drive
	• Printers
	Accounting packages.
	calculator
	• statutes



	Stationary.
Learning Outcome 04	LO4:Prepare Annual Financial Statements from incomplete records and single entry bookkeeping system.
Assessment Criteria	 4.1 Explain the nature of Financial statements from incomplete records. 4.2 Prepare Statement of Profit or Loss and other Comprehensive income from incomplete records for Sole Trader. 4.3 Prepare Statement of Financial Position from incomplete records for Sole Trader. .
Content	LO4: Record transactions in the books of Prime entry or books of original entry. 4.1 Explain the nature of Financial statements from incomplete records. • Define incomplete records • Calculate missing figures 4.2 Prepare Statement of Profit or Loss and other Comprehensive income from incomplete records for Sole Trader. • Prepare Statement of Profit or Loss and other Comprehensive income from incomplete records. • Identify missing figures • Identify revenue • Identify expenses • Draw up Statement of Profit or Loss and other Comprehensive income. 43 Prepare Statement of Financial Position from incomplete records for Sole Trader. • Prepare Statement of Financial Position from incomplete records. • Identify missing figures • Identify revenue • Identify revenue • Identify expenses • Draw up Statement of Financial Position.
Assessment Tasks	1. Written and/or oral assessment on the skills and knowledge required to explain the nature of Financial statements from incomplete records,prepare Statement of Profit or Loss and other Comprehensive income from incomplete records for Sole Trader and to prepare Statement of Financial Position



	from incomplete records for Sole Trader.	
	2. Practical assessment on application of the general principles of accounting based on the performance criteria of the Qualification Standard for an Assistant Accountant.	
Conditions/Context of assessment	1.Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. 2.The practical assessment will be conducted in the workplace or simulated work environment in the training institution. 3.The context of assessment should include the facilities, tools, equipment and materials listed below. • Lecture rooms • Office Furniture- a chair and a desk per student • PPE • Vehicle • White boards • Overhead projector • An equipped computer laboratory with internet access. • Cell phone • Hard drive • Printers • Accounting packages. • Calculator • Statutes • Stationary.	



Learning Outcome 05	LO5:Prepare Manufacturing Accounts	
Assessment Criteria	5.1 Describe the Structure and content of Manufacturing accounts.5.2 Demonstrate proper allocation of expenses.5.3 Prepare manufacturing accounts.	
Content	 LO5: Prepare Manufacturing Accounts 5.1 Describe the Structure and content of Manufacturing accounts. Define a manufacturing company. Explain the following terms used in manufacturing accounts. Raw materials consumed Prime cost Overheads/factory costs Production cost of finished goods. Record bad debts recovered Write up ledger accounts. 5.2 Demonstrate proper allocation of expenses. Define allocation of expenses. Apply given percentages or ratios to allocate expenses. Draw up a manufacturing account showing the following Cost of raw materials consumed Prime cost. Factory overheads Work in progress 	
Assessment Tasks	Production cost of finished goods. 1.Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria i.e.describe the Structure and content of	
	Manufacturing accounts, demonstrate proper allocation of expenses and prepare manufacturing accounts.	



	2. Practical assessment on application of the general principles	
	of law based on the performance criteria of the Qualification Standard for an Assistant Accountant.	
Conditions/Context of	1. Written and/or oral assessment can be conducted in a	
Conditions/Context of assessment	1. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees 2. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. 3. The context of assessment should include the facilities, tools, equipment and materials listed below. • Lecture rooms • Office Furniture- a chair and a desk per student • PPE • vehicle • White boards • Overhead projector • An equipped computer laboratory with internet access. • Cell phone • Hard drive • Printers • Accounting packages. • calculator • Statutes • Stationery	
Learning Outcome 06	LO6: Apply accounting ratios in analysis of Financial	
	Statements/Accounts.	
Assessment Criteria	6.1 Outline the major categories of financial ratios	
	6.2 Illustrate the importance of financial ratio analysis.	
	6.3 Analyse the limitations of financial ratio analysis	
	6.4Assess the performance of the firm using various ratios.	
Content	LO6: Apply accounting ratios in analysis of Financial	
	Statements/Accounts.	
	6.1 Outline the major categories of financial ratios	
	Define financial ratios Describe the enterprise of ratios	
	✓ Describe the categories of ratios.➢ Profitability ratios.	
	Liquidity ratios	
	Asset utilisation ratios.etc	
	6.2 Illustrate the importance of financial ratio analysis.	
	Importance of ratios	



	✓ Describe the importance of categories of ratios.	
	Profitability ratios.	
	Liquidity ratios	
	➤ Asset utilisation ratios.etc	
	6.3 Analyse the limitations of financial ratio analysis	
	6.4 Assess the performance of the firm using various ratios.	
Assessment Tasks	1.Written and/or oral assessment on the skills and knowledge	
	required to analyse records as outlined in the assessment	
	criteria i.e.outline the major categories of financial	
	ratios, illustrate the importance of financial ratio	
	analysis, analyse the limitations of financial ratio analysis and	
	assess the performance of the firm using various ratios.	
	2.Practical assessment on application of the general principles	
	of law of arbitration based on the performance criteria of the	
	Qualification Standard for an Assistant Accountant.	
Conditions/Context of	1. Written and/or oral assessment can be conducted in a	
assessment	classroom environment. Oral assessment can also be	
	conducted by the assessor during the performance of the	
	practical assessment by the trainees	
	2. The practical assessment will be conducted in the	
	workplace or simulated work environment in the	
	training institution.	
	3. The context of assessment should include the facilities,	
	tools, equipment and materials listed below.	
	Lecture rooms	
	Office Furniture- a chair and a desk per student	
	PPE	
	• vehicle	
	White boards	
	Overhead projector	
	 An equipped computer laboratory with internet access. 	
	1 1 1 1	
	• Cell phone	
	Hard drive	
	• Printers	
	Accounting packages.	
	calculator	
	• Statutes	
	Stationery	

Assessment Specification Grid

LEARNING OUTCOMES		WEIGHTING %
1	Accounting Errors	10
2	Control Accounts	20
3	Partnership Accounts	20



4	Accounting for incomplete records	20
5	Manufacturing Accounts	20
6	Financial ratio analysis	10
TOTAL		100

Approach to Teaching and Learning:

- 15. Observation of adult learning principles.
- 16. Both institution-based and work-based learning to facilitate the integration of theory and practice.
- 17. Face-to-face education and learning.
- 18. Problem-based learning.
- 19. Online/distance education and learning.
- 20. Blended/hybrid education and learning.
- 21. Use of social media.

Approach to Assessment:

- 13. Weighting of practical and theory assessment: 70% theory and 30% practical.
- 14. Weighting of institution-based and work-based assessment: 50% institution-based assessment and 50%.
- 15. Oral assessment to be conducted by a panel of two or more assessors.
- 16. RPL assessment.
- 17. Portfolio of evidence.
- 18. Assessment of work conducted by both individual learners and teams of learners.

Resources:

17. Qualifications and experience of Trainers, Assessors and Moderators

All trainers, assessors and moderators should have undergone ZNQF accredited training programmes and should have qualifications and experience recognised by the Zimbabwe National Qualifications Authority (ZNQA).

18. Facilities, Tools, Equipment and Materials

- Statutes
- Vehicle
- Internet access
- Phone
- Computer
- Calculator
- Printer
- Office furniture
- Accounting packages

19. Learning Resources

Relevant training manual (learners' guide) and facilitators' guide

20. Reference Materials (recommended textbooks, recommended readings)

1. Cox D. (1990) Success in Bookkeeping and Accounts,

London, John Murray

2. Musamba, J.F. (2001) Introductory Accounting (3rd Edition), Harare, NG

Publications

3. Wood, F et al (2013) Frank Wood's Business Accounting 1 (13th Ed), Essex,



- 4. Government Printer Governmental Accounting Standards Board. (2001). Guide to Implementation of GASB
- 5. Business Books. Rockness, H.O. (1977) Expectancy theory in a budgetary setting: an exper-imental examination, The Accounting Review, 52, 893 ...27 pages
- 6. Governmental Accounting Standards Board. (2002). Codification of Governmental Accounting and 7. Financial Reporting Standards (Statement 34 Edition), as of June 30, 2002. Norwalk, CT.
- 7. Association of School Business Officials International, *GASB Statement No. 34: Implementation Recommendations for School Districts*. Reston, VA: Association of School Business Officials International (2000).
- 8. Deloitte and Touche (2001). Twelve White Papers on Issues in Education Finance. Unpublished manuscript.
- 9. Everett, R.E., Lows, R.L., and Johnson, D.R. (1996). *Financial and Managerial Accounting for School Administrators*. Reston, VA: Association of School Business Officials International.
- 10. Gauthier, Stephen J. (2001). *Governmental Accounting, Authority and Financial Reporting*. Government Finance Officers Association, ISBN 0-89125-219-3.
- 11. Governmental Accounting Standards Board. (2001). Guide to Implementation of GASB Statement 34 and Related Pronouncements: Questions and Answers. Norwalk, CT.
- 12. Governmental Accounting Standards Board. (2000). Guide to Implementation of GASB Statement 34 on Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments: Questions and Answers. Norwalk, CT.
- 13. Governmental Accounting Standards Board. (1999). Statement No. 34, Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments. Norwalk, CT.
- 14. Miller, L. and McClure, M. (Year unknown). "Reliable School Budget Forecasts: Seven Tools That Work." *School Business Affairs*, (Vol. and No. unknown).
- 15. Osborne, D., and Gaebler, T. (1993). Reinventing Government. How the Entrepreneurial Spirit Is Transforming the Public Sector. New York: Plume.
- 16.Renzulli, J.S. and Reis, S.M. (1997). *The Schoolwide Enrichment Model* (2nd Ed.). Mansfield Center, CT: Creative Learning Press.
- 17. Reschovsky, A. and Imazeki, J. (1997). "The Development of School Finance Formulas to Guarantee the Provision of Adequate Education to Low-Income Students." In W.J. Fowler, Jr. (Ed.), *Developments in School Finance*, 1997 (NCES 98-212). U.S. Department of Education, National Center for Education Statistics. Washington, DC: U.S. Government Printing Office.



Module Code:	310/22/M07
Module Title:	Business law 1
ZNQF Level:	4
Credits:	10
Duration:	100 hours
Relationship with Qualification Standards:	Based on Unit Standard 8 BUSINESS LAW of Qualification Standard for an Assistant Accountant
Pre-requisite modules:	N/A
Purpose of Module:	This module describes the skills, knowledge and attitudes required by an Assistant Accountant to be able to apply the general principles of law to business environment in Zimbabwe. The module will enable an individual to assist the organisation to effectively discharge the duties relating to the legal systems and the general principles of law applicable in the field of business. The module has an advantage of equipping individuals with legal skills to enable them to make effective decisions that will minimise legal implications in the future. Access to this module is open to all target groups including unemployed youths, women and men wishing to establish or improve SMEs in the business sector as this will enable them to carry out activities knowing of the legal implications of the decisions which they make.



List of Learning Outcomes:	LO1: Apply law to the society and the business environment. LO2: Describe the Zimbabwe legal system framework
	LO3: Demonstrate an understanding of the general principles of law relating to contracts in business set ups.

Lagraina Outgama 01	I Ol Apply law to the society and the business environment	
Learning Outcome 01 Assessment Criteria:	LO1Apply law to the society and the business environment. 1.1 Describe the nature of law in Zimbabwe.	
Assessment Criteria:		
	1.2 Outline the principles of modern law in Zimbabwe	
	1.3 Describe the legal rights of individuals in Zimbabwe.	
	1.4 Outline the divisions of law in Zimbabwe.	
Content:	LO 1 Apply law to the society and the business environment.	
	1.1 Describe the nature of law in Zimbabwe.	
	 Meaning and purposes of law in a society. 	
	Definition of law	
	Purposes of law in Zimbabwean business community.	
	✓ Preservation of peace and order.	
	✓ Achievement of justice.	
	✓ Protection of members in society.	
	✓ Dispute resolution.	
	✓ Regulation of conduct etc.	
	1.2 Outline the principles of modern law in Zimbabwe	
	Postulates of good law	
	✓ Equality	
	✓ Reasonableness.	
	✓ Reasonableness. ✓ Generality	
	✓ Certainty	
	✓ Authority	
	✓ Authority ✓ Positive	
	1.3 Describe the legal rights of individuals in Zimbabwe.	
	1	
	➤ Legal rights of people	
	✓ Real right.	
	✓ Personal right.	
	✓ Importance rights.	
	1.4 Outline the divisions of law in Zimbabwe.	
	Divisions of law	
	✓ Public law.	



	 ✓ Private law. ✓ Fields of law under public and private law. ✓ Criminal law and civil law. ✓ National law and international law. ✓ Substantive law and law of procedures and evidence.
Assessment Tasks:	 Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria i.e. apply law to the society and the business environment, describe the Zimbabwe legal system framework and explain the general principles of law relating to contracts in business set ups. Practical assessment on application of law to the society and the business environment, describing the Zimbabwe legal system framework and explaining the general principles of law relating to contracts in business set ups based on the performance criteria of the Qualification Standard for an Assistant Accountant.
Conditions/Context of assessment	 Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. The context of assessment should include the facilities, tools, equipment and materials listed below. Lecture rooms Office Furniture- a chair and a desk per student PPE vehicle White boards Overhead projector An equipped computer laboratory with internet access. Cell phone Hard drive Printers Accounting packages. calculator statutes Stationary.





Learning Outcome 02	LO2: Describe the Zimbabwe legal system framework
Assessment Criteria	2.1 Describe the sources of law in Zimbabwe.2.2 Outline the functions of State Organs in Zimbabwe2.3 Describe the in Administrative courts in Zimbabwe.
Content	LO2: Describe the Zimbabwe legal system framework 2.1 Describe the sources of law in Zimbabwe.
Assessment Tasks	1. Written and/or oral assessment on the skills and knowledge required to apply law as outlined in the assessment criteria such as describing the sources of law in Zimbabwe,outlining the functions of State Organs in Zimbabwe and describing the in Administrative courts in Zimbabwe. 2. Practical assessment on application of the general principles of law based on the performance criteria of the Qualification Standard for an Assistant Accountant.
Conditions/Context of assessment	 Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. The context of assessment should include the facilities, tools, equipment and materials listed below. Lecture rooms Office Furniture- a chair and a desk per student PPE



Vehicle
White boards
Overhead projector
 An equipped computer laboratory with internet access.
Cell phone
Hard drive
• Printers
 Accounting packages.
Calculator
• Statutes
• Stationary.



Learning Outcome	LO3: Demonstrate an understanding of the general
03	principles of law relating to contracts in business set ups.
Assessment Criteria	3.1 Describe the concepts of contracts.
	3.2 Outline the rules governing offer and acceptance.
	3.3 Describe the contracts without offer and acceptance.
	3.4 Outline the terms of contracts.
	3.5 Explain void and voidable contracts.
	3.6 Explain breach of contracts and the remedies available.
	3.7 Describe ways of terminating a contract.
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Assessment Tasks	1.Written and/or oral assessment on the skills and knowledge
	required to analyse records as outlined in the assessment criteria
	i.e. describe the concepts of contracts outline the rules governing
	offer and acceptance, describe the contracts without offer and
	acceptance, outline the terms of contracts, explain void and
	voidable contracts, explain breach of contracts and the remedies
	available and describe ways of terminating a contract.
	2.Practical assessment on application of the general principles of
	law based on the performance criteria of the Qualification
	Standard for an Assistant Accountant.
Conditions/Context	1. Written and/or oral assessment can be conducted in a
of assessment	classroom environment. Oral assessment can also be
	conducted by the assessor during the performance of the
	practical assessment by the trainees
	2. The practical assessment will be conducted in the
	workplace or simulated work environment in the training
	institution.
	3. The context of assessment should include the facilities,
	tools, equipment and materials listed below.
	Lecture rooms
	Office Furniture- a chair and a desk per student
	PPE
	• vehicle
	White boards
	Overhead projector
	An equipped computer laboratory with internet access.
	Cell phone
	Hard drive
	• Printers
	Accounting packages.
	• calculator
	• Statutes



	• Stationery
Content	LO3: Demonstrate an understanding of the general
	principles of law relating to contracts in business set ups.
	3.1 Describe the concepts of contracts.
	✓ Define a contract
	✓ Explain the essentials of a valid contract.
	Legality.
	➤ Animus Contrahendi
	Possibility of performance
	Consensus ad idem
	Legal capacity
	Communicated agreement
	3.2 Outline the rules governing offer and acceptance.
	Definition of an offer The first of th
	Essentials of a valid offer
	✓ Serious intent ✓ Definite
	✓ Communication
	✓ Communication ✓ Unequivocal
	✓ Not have been revoked
	✓ Compliance with essentials of a valid contract.
	Termination of an offer
	✓ Lapse
	✓ Revocation
	✓ Rejection
	✓ Death or insanity
	✓ Counter offer
	✓ Acceptance
	Definition of an acceptance
	Essentials of a valid acceptance
	✓ Unconditional
	✓ Communication
	✓ Knowledge of offer
	✓ Method of acceptance
	✓ Who may accept etc.
	3.3 Describe the contracts without offer and acceptance.
	✓ Signed documents
	✓ Unsigned documents
	✓ Notices incorporated into contracts.
	3.4 Outline the terms of contracts.
	• Terms in contracts.
	✓ Express terms



	✓ Implied terms.
	✓ Terms implied by trade usage
	✓ Imposed terms
	✓ Tacit terms
	• Conditions in contracts.
	✓ Suspensive condition
	✓ Resolutive condition
	3.5 Explain valid, void and voidable contracts.
	• valid contracts.
	Void contracts
	Voidable contracts
	✓ Misrepresentation
	✓ Duress
	✓ Undue influence
	3.6 Explain breach of contracts and the remedies available.
	Define breach of contract.
	Forms of breach of contract
	✓ Repudiation
	✓ Mora debitories
	✓ Mora creditories
	✓ Positive malperformance etc
	Remedies of breach of contract
	✓ Specific performance
	✓ Cancellation
	✓ Damages
	✓ Interdict etc
	3.7 Describe ways of terminating a contract.
	Ways of terminating a contract
	✓ Performance
	✓ Set off
	✓ Compromise
	✓ Novation
	✓ Release/waiver
	✓ Extinctive prescription
	✓ Judgement
	✓ Impossibility of performance
	✓ Merger or confusio
	✓ Insolvency etc.
Learning Outcome	LO4: Apply principles of law relating to arbitration process
04	in business set ups.



Assassment Cuitania	1.1 Explain the concepts of arbitration
Assessment Criteria	4.1 Explain the concepts of arbitration.
	4.2 Outline the arbitration process.
	4.3 Enumerate the merits and demerits of arbitration.
	4.4 Describe the powers of the arbitrator.
Assessment Tasks	1.Written and/or oral assessment on the skills and knowledge
	required to analyse records as outlined in the assessment criteria
	i.e. explain the concepts of arbitration, outline the arbitration
	process, enumerate the merits and demerits of arbitration and
	describe the powers of the arbitrator in the arbitration process.
	2.Practical assessment on application of the general principles of
	law of arbitration based on the performance criteria of the
	Qualification Standard for an Assistant Accountant.
Conditions/Context	1. Written and/or oral assessment can be conducted in a
of assessment	classroom environment. Oral assessment can also be
	conducted by the assessor during the performance of the
	practical assessment by the trainees
	2. The practical assessment will be conducted in the
	workplace or simulated work environment in the training
	institution.
	3. The context of assessment should include the facilities,
	tools, equipment and materials listed below.
	Lecture rooms
	Office Furniture- a chair and a desk per student
	• PPE
	• vehicle
	White boards
	Overhead projector
	An equipped computer laboratory with internet access. Call the management of the computer of the compute
	Cell phoneHard drive
	Printers
	Accounting packages.
	• calculator
	• Statutes
	Stationery
Content	LO4: Apply principles of law relating to arbitration process
	in business set ups.
	4.1 Explain the concepts of arbitration.
	✓ Define arbitration
	✓ Explain the importance of arbitration.
	➤ Settle disputes
	➤ Bring harmony/reconciliation
	Brings finality to conflicting relationships.
	Improves relationships etc.
	4.2 Outline the arbitration process.
	Definition of arbitration process
	_
	The arbitration process



- ✓ File a claim
- ✓ Answer a claim
- ✓ Arbitrator selection
- ✓ Pre-hearing conference
- ✓ Discovery
- ✓ Meeting.
- ✓ Decision and award

4.3 Enumerate the merits and demerits of arbitration.

- Merits of arbitration.
 - ✓ No publicity
 - ✓ convenience
 - ✓ Use of expert knowledge.
 - ✓ Informality in proceedings
 - ✓ Speedy settlement
 - ✓ Harmony
 - ✓ Relationship improvements
 - ✓ Less expensive
 - ✓ Neutrality etc
- Demerits of arbitration.
 - ✓ Autocratic in nature
 - ✓ Unfair treatment on either party
 - ✓ Brings bad blood between parties
 - ✓ Destroys proper working relationships
 - ✓ Harmony
 - ✓ Can be biased
 - ✓ Discloses classified information
 - ✓ No room for appeal in some cases
 - ✓ Too informal
 - ✓ No reasons for the decision are given.
 - ✓ Lack of sympathetic jurists etc

4.4 Describe the powers of the arbitrator.

- The powers of the arbitrator.
 - ✓ Power to take evidence of parties
 - ✓ Power to take witnesses of oath
 - ✓ Power to record all evidence.
 - ✓ Order parties to produce books and documents
 - ✓ Power to proceed with proceedings in the absence of either party.
 - ✓ Power to award pre-award interest
 - ✓ Power to decide incidental questions.
 - ✓ power to require any party to allow inspection of property involved.
 - ✓ Power to appoint a commissioner to take any evidence of any person outside the country.
 - ✓ Power to require any party to deliver pleadings or



	statements of claim and defence ✓ Power to maintain order during proceedings.etc.
Learning Outcome 05	LO5: Apply principles of law relating to delict in relation to business environment.
Assessment Criteria	 3.1 Explain the nature and liability of delict. 3.2 Describe the concept of defamation 3.3 Outline the defenses available in an action for defamation. 3.4 Describe the to be proven to succeed in an action of defamation.
Assessment Tasks	1.Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria i.e. explain the nature and liability of delict, describe the concept of defamation, outline the defenses available in an action for defamation and describe the to be proven to succeed in an action of defamation.
	2.Practical assessment on application of the general principles of law of arbitration based on the performance criteria of the Qualification Standard for an Assistant Accountant.
Conditions/Context of assessment	1. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees 2. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. 3. The context of assessment should include the facilities, tools, equipment and materials listed below. • Lecture rooms • Office Furniture- a chair and a desk per student • PPE • vehicle • White boards • Overhead projector • An equipped computer laboratory with internet access. • Cell phone • Hard drive • Printers • Accounting packages. • calculator • Statutes • Stationery



Content O5: Apply principles of law relating to delict in relation to business environment. 5.1 Explain the nature and liability of delict. ✓ Define delict ✓ Explain the issues relating delictual behaviour. Negligence > Fraud Nuisance > Passing off > Injury to a person including psychological harm Damage to property ➤ Harm to economic interest > Subjecting a person to indignity. > Defamation etc. 5.2 Describe the concept of defamation • Definition of defamation • Definition of defamatory statement. 5.3 Outline the defenses available in an action for defamation. Factors to be proven by the defendant in an action of defamation. ✓ Justification ✓ Privilege ✓ compensation. ✓ Jest/joke ✓ Rixa ✓ Consent etc. 5.4 Describe the to be proven to succeed in an action of defamation. Factors to be proven by the Plaintiff to succeed in an action of defamation. ✓ That the statement was false ✓ That the statement was published. ✓ That the statement refers to the plaintiff. ✓ That the defendant was responsible for the publication of the statement. ✓ That the matter is really defamatory or injurious

to reputation and dignity.



ASSESSMENT SPECIFICATION GRID

LEARNING OUTCOMES		WEIGHTING %
1	The nature of law	20
2	Legal system	20
3	Principles of contracts	40
4	Arbitration	10
5	Delict	10
TOTAL		100%

Approach to Teaching and Learning:

- ✓ Observation of adult learning principles.
- ✓ Both institution-based and work-based learning to facilitate the integration of theory and practice.
- ✓ Face-to-face education and learning.
- ✓ Problem-based learning.
- ✓ Online/distance education and learning.
- ✓ Blended/hybrid education and learning.
- ✓ Use of social media.

Approach to Assessment:

- ✓ Weighting of practical and theory assessment: 70% theory and 30% practical.
- ✓ Weighting of institution-based and work-based assessment: 50% institution-based assessment and 50%.
- ✓ Oral assessment to be conducted by a panel of two or more assessors.
- ✓ RPL assessment.
- ✓ Portfolio of evidence.
- ✓ Assessment of work conducted by both individual learners and teams of learners.

Resources:

Qualifications and experience of Trainers, Assessors and Moderators

All trainers, assessors and moderators should have undergone ZNQF accredited training programmes and should have qualifications and experience recognised by the Zimbabwe National Qualifications Authority (ZNQA).

Facilities, Tools, Equipment and Materials

Statutes



- Vehicle
- Internet access
- Phone
- Computer
- Calculator
- Printer
- Office furniture
- Accounting packages

Learning Resources

Relevant training manual (learners' guide) and facilitators' guide

R H Christie The law of contracts Butterworths
 Reynolds and Russel Introduction to law. Government Printers

3. Hahlo and Kahn Legal systems Juta4. Wiliams Glanville Learning the law Stevens



Module Code:	310/22/M08
Module Title:	Asset Management
ZNQF Level:	4
Credits:	10
Duration:	100 hours
	Based on Unit Standard ASSET MANAGEMENT of Qualification Standard for AN ASSISTANT ACCOUNTANT.
Pre-requisite modules:	N/A
	This module describes the skills, knowledge and attitudes required by an Assistant Accountant. This module will also enable an individual to manage organisational assets and inventory, this includes maintaining fixed asset register, manage inventory/asset and ascertainment of asset values. The advantages of asset management are that this will enable individuals to adhere to organizational asset management policies with particular references to issues to do with responsibilities for capital expenditure authorisation, sale or disposal, scrapping or transfer of assets, arrangement for maintaining asset registers and linking the actual register with actual assets. The module will also assist in presentation of an accurate financial position of the entity to stakeholders. Access to this module is open to all target groups including unemployed youths, women and men wishing to establish or improve SMEs in the business sector.



List of Learning Outcomes:	LO1: Maintain fixed asset register. LO2: Manage inventory/asset. LO3: Ascertain asset value.

Learning Outcome 01	Maintain fixed asset register.
Assessment Criteria:	1.1 Identify independent records that must agree.
	1.2 List all items of reconciliation.
	1.3 Establish all items of reconciliation.
Content:	LO1. Maintain fixed asset register.
	6.1.1Adhere to asset management policy.
	 Identify different types of assets
	✓ High value assets
	✓ Low value assets
	✓ Durable assets
	✓ Non-durable assets
	Storage policy
	✓ Receiving procedures.
	✓ Recording policy/storage procedures.
	✓ Issuing procedures
	✓ Transfer policy.
	6.1.2 Gather and verify documents and relevant documents.
	Receiving
	✓ Check copy order.
	✓ Check delivery note.
	✓ Physical inspection of goods
	✓ Check quality delivered.
	✓ Check quantity delivered.
	✓ Check specifications.
	✓ Report breakages and spoiled items
	✓ Complete GRN
	✓ Pass GRN so that supplier's invoice is paid.
	6.1.3 Make recommendations on disposal or repairs.
	Disposals or repairs
	✓ Physical verification of state of assets.
	✓ Functionality of assets.
	✓ Check performance history.
	✓ Check asset register files for performance
	history.
	✓ Check useful life of assets.
	✓ Get repairs quotations.
	✓ Compare disposal value and



	maintenance/repairs cost. ✓ Carry out board of survey. ✓ Authorisation of asset disposal. ✓ Methods of disposal ➢ Auction. ➢ Donations. ➢ Destroying. ➢ Demolishing-in case of building. 6.1.4 Update fixed asset register in line with set standards. ● Writing off disposals ✓ Reviewing disposal value. ✓ Updating asset register. ✓ Updating depreciation.
	✓ Determine NBV. ✓ Updating asset schedule.
Assessment Tasks:	 Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria i.e. identify independent records that must agree, list reconciliation items and perform reconciliation. Practical assessment on analysing records following generally acceptable accounting principles and guidelines which deal with identification of independent records that must agree, listing of reconciliation items and performing reconciliation process based on the performance criteria of the Qualification Standard for an Assistant Accountant.Practical assessment on the conducting of reconciliation process for a given scenario on the on the performance criteria of the relevant unit standard.
Conditions/Context of assessment	 11. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. 12. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. 13. The context of assessment should include the facilities, tools, equipment and materials listed below. Lecture rooms Office Furniture- a chair and a desk per student PPE vehicle



- White boards
- Overhead projector
- An equipped computer laboratory with internet access.
- Cell phone
- Hard drive
- Printers
- Accounting packages.
- calculator
- statutes
- Stationary.



Laguning Outcome	Managa inventory/agat
Learning Outcome 02	Manage inventory/asset.
Assessment Criteria	2.1 Adhere the organisational inventory policy.
	2.2 Check inventory movement records according to set
	standards.
	2.3 Conduct physical periodic stock/inventory count in line with
	organisational procedures.
	2.4 Ascertain or calculate stock/inventory values.
	2.5 Recommend the disposal of obsolete stocks/inventory.
	2.6 Carry out stock updates according to organisational stock control policy.
Content	LO2: Manage inventory/asset.
	6.2.1 Adhere to stock control policy.
	Stock control policy.
	✓ Stock control levels.
	➤ EOQ model.
	Reorder level.
	Minimum stock control.
	Maximum stock control.
	➤ Average stock level.
	> Buffer stock.
	Safety stock.
	6.2.2 Check stock movement records according to the set
	standards.
	Organisational standards on:
	✓ Requisitions
	✓ Authorisations.
	✓ Issuing procedures.
	✓ Completion of bin card
	✓ Updating bin card.
	6.2.3 Conduct physical periodic stock count in line with
	organisational procedures.
	• Set time frame for counting.
	✓ Identify counting bays.
	✓ Prepare stock sheets.
	✓ Record stock sheets.
	✓ Methods of counting.
	Perpetual inventory system.
	> Imprest system.
	✓ Updating computer records.
	1 0 1
	Recording stock figures.
	6.2.4 Ascertain stock values.
	• Establish the stock valuation methods.
	✓ FIFO method.
	✓ LIFO method.



	 ✓ AVCO method. 6.2.5 Recommend disposal of obsolete stocks. ◆ Disposals of stock ✓ Physical verification of state of stock. ✓ Identify obsolete stock. ✓ Isolate stock pending authorisation. ✓ Authorisation of stock disposal. ✓ Methods of disposal ➢ Auction. ➢ Donations. ➢ Destroying. ➢ Demolishing-in case of building. 6.2.6 Carry out updates according to stock control policy. ● Identify stock records. ● Write off obsolete stock ● Reconciling the records.
Assessment Tasks	1. Written and/or oral assessment on the skills and knowledge required to analyse records as outlined in the assessment criteria,
	that is adhere the organisational inventory policy, check inventory movement records according to set standards, conduct physical periodic stock/inventory count in line with organisational procedures, Ascertain or calculate stock/inventory values, recommend the disposal of obsolete stocks/inventory and carry out stock updates according to organisational stock control policy. 2. Practical assessment on analysing records following generally acceptable accounting principles and guidelines which affect adherence to the organisational inventory policy, checking of inventory movement records according to set standards, conducting of physical periodic stock/inventory count in line with organisational procedures, ascertainment of or calculation of stock/inventory values, recommendation of the disposal of obsolete stocks/inventory and carrying out stock updates according to organisational stock control policy based on the performance criteria of the Qualification Standard for an Assistant Accountant.
Conditions/Context	1. Written and/or oral assessment can be conducted in a
of assessment	classroom environment. Oral assessment can also be conducted by the assessor during the performance of the
	practical assessment by the trainees.
	2. The practical assessment will be conducted in the workplace or simulated work environment in the training institution.



- 3. The context of assessment should include the facilities, tools, equipment and materials listed below.
 - Lecture rooms
 - Office Furniture- a chair and a desk per student
 - PPE
 - vehicle
 - White boards
 - Overhead projector
 - An equipped computer laboratory with internet access.
 - Cell phone
 - Hard drive
 - Printers
 - Accounting packages.
 - calculator
 - statutes
 - Stationary.



Learning Outcome 03	Ascertain asset value.
Assessment Criteria	3.1Obtain the asset valuation policy
	3.2Compile the relevant asset information from the source
	documents.
	3.3Calculate asset depreciation and establish fair value of an
	asset.
	3.4Update the asset fair value in the ledger according to the organisational procedures.
Assessment Tasks	1. Written and/or oral assessment on the skills and knowledge
	required to analyse records as outlined in the assessment criteria
	i.e. obtain the asset valuation policy, compile the relevant asset
	information from the source documents.calculate asset
	depreciation and establish fair value of an asset and update the
	asset fair value in the ledger according to the organisational
	procedures.
	2.Practical assessment on analysing records following generally
	acceptable accounting principles and guidelines which affect the
	process of oobtaining the asset valuation policy, compilation of
	the relevant asset information from the source
	documents.calculation of the asset depreciation and establishment of fair value of an asset and updating the asset fair
	value in the ledger according to the organisational procedures
	based on the performance criteria of the Qualification Standard
	for an Assistant Accountant.
Conditions/Context	Written and/or oral assessment can be conducted in a
of assessment	classroom environment. Oral assessment can also be
	conducted by the assessor during the performance of the
	practical assessment by the trainees.
	2. The practical assessment will be conducted in the workplace
	or simulated work environment in the training institution.
	3. The context of assessment should include the facilities, tools,
	equipment and materials listed below.
	Lecture rooms
	Office Furniture- a chair and a desk per student
	• PPE
	• vehicle
	White boards
	Overhead projector
	An equipped computer laboratory with internet access.
	Cell phone
	Hard drive
	• Printers
	Accounting packages.



	calculator
	• statutes
	Stationary.
Content	LO3. Ascertain asset value.
	6.3.1 Obtain asset valuation policy.
	• Types of assets
	• Non-current assets.
	✓ Define non-current assets.
	✓ Identify types of non-current assets.
	✓ Explain the nature and functions of non-
	current assets.
	✓ Valuation of non-current assets.
	> At cost
	> NRV.
	Market value.
	Current assets
	✓ Define current assets.
	✓ Identify types of current assets.
	✓ Explain the nature and functions of current
	assets.
	✓ Valuation of current assets.
	> FIFO
	> LIFO
	> AVCO
	Replacement method.
	> NRV.
	NRV.
	6.3.2 Compile relevant asset information from source
	documents.
	 Asset acquisition.
	✓ Invoice price/cost of assets.
	✓ Cash prices/receipt
	✓ Manual book/specifications.
	6.3.3 Calculate depreciation of asset and establish fair value of
	assets.
	Depreciation methods.
	✓ Straight line method.
	✓ Reducing balance method.
	✓ Sum of digit method.
	6.3.4 Update fair value in the ledger according to organisational
	procedures.
	 Double entry accounting for noncurrent assets.
	✓ Asset ledger accounts.



Recording assets additions.		 ✓ Balancing accounts. ✓ Depreciation accounts. ✓ Recording assets additions.
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ASSESSMENT SPECIFICATION GRID

LEARNING OUTCOMES		WEIGHTING %
1	 Maintain fixed Asset register Adherence to asset management policy 	10
2	 Maintain fixed Asset register verify documents on receipt of goods. 	10
3	 Updating fixed asset register in line with set standards. 	10
4	 Manage inventory/asset. Adherence to stock control policy. Stock control policy. 	10
5	Ascertain stock values.Establish the stock valuation methods.	10
6	Carry out updates according to stock control policy	10
7	Ascertain asset value.Obtain asset valuation policy.	10
8	 Calculation of depreciation of asset and establishment of fair value of assets. Depreciation methods. 	10
9	 Update fair value in the ledger according to organisational procedures. Double entry accounting for non current assets 	10
10	Check stock movement records according to the set standards	10
TO TA L		100%

Approach to Teaching and Learning:

- 1. Observation of adult learning principles.
- 2. Both institution-based and work-based learning to facilitate the integration of theory and practice.
- 3. Face-to-face education and learning.
- 4. Problem-based learning.
- 5. Online/distance education and learning.
- 6. Blended/hybrid education and learning.
- 7. Use of social media.

Approach to Assessment:



- 1. Weighting of practical and theory assessment: 70% theory and 30% practical.
- 2. Weighting of institution-based and work-based assessment: 50% institution-based assessment and 50%.
- 3. Oral assessment to be conducted by a panel of two or more assessors.
- 4. RPL assessment.
- 5. Portfolio of evidence.
- 6. Assessment of work conducted by both individual learners and teams of learne

Qualifications and experience of Trainers, Assessors and Moderators

All trainers, assessors and moderators should have undergone ZNQF accredited training programmes and should have qualifications and experience recognised by the Zimbabwe National Qualifications Authority (ZNQA).

Facilities, Tools, Equipment and Materials

- Statutes
- Vehicle
- Internet access
- Phone
- Computer
- Calculator
- Printer
- Office furniture
- Accounting packages

Learning Resources

Relevant training manual (learners' guide) and facilitators' guide

Reference Materials (recommended textbooks, recommended readings)

1. Cox D. (1990) Success in Bookkeeping and Accounts,

London, John Murray

2. Musamba, J.F. (2001) Introductory Accounting (3rd Edition), Harare, NG

Publications

3. Wood, F et al (2013) Frank Wood's Business Accounting 1 (13th Ed), Essex,

- 4. Government Printer Governmental Accounting Standards Board. (2001). Guide to Implementation of GASB
- 5. Business Books. Rockness, H.O. (1977) Expectancy theory in a budgetary setting: an exper- imental examination, The Accounting Review, 52, 893 ...27 pages
- 6. Governmental Accounting Standards Board. (2002). Codification of Governmental Accounting and 7. Financial Reporting Standards (Statement 34 Edition), as of June 30, 2002. Norwalk, CT.
- 7. Association of School Business Officials International, *GASB Statement No. 34: Implementation Recommendations for School Districts*. Reston, VA: Association of School Business Officials International (2000).
- 8. Deloitte and Touche (2001). Twelve White Papers on Issues in Education Finance. Unpublished manuscript.
- 9. Everett, R.E., Lows, R.L., and Johnson, D.R. (1996). *Financial and Managerial Accounting for School Administrators*. Reston, VA: Association of School Business Officials International.
- 10. Gauthier, Stephen J. (2001). *Governmental Accounting, Authority and Financial Reporting*. Government Finance Officers Association, ISBN 0-89125-219-3.



- 11. Governmental Accounting Standards Board. (2001). Guide to Implementation of GASB Statement 34 and Related Pronouncements: Questions and Answers. Norwalk, CT.
- 12. Governmental Accounting Standards Board. (2000). Guide to Implementation of GASB Statement 34 on Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments: Questions and Answers. Norwalk, CT.
- 13. Governmental Accounting Standards Board. (1999). Statement No. 34, Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments. Norwalk, CT.
- 14. Miller, L. and McClure, M. (Year unknown). "Reliable School Budget Forecasts: Seven Tools That Work." *School Business Affairs*, (Vol. and No. unknown).
- 15. Osborne, D., and Gaebler, T. (1993). Reinventing Government. How the Entrepreneurial Spirit Is Transforming the Public Sector. New York: Plume.
- 16.Renzulli, J.S. and Reis, S.M. (1997). *The Schoolwide Enrichment Model* (2nd Ed.). Mansfield Center, CT: Creative Learning Press.
- 17. Reschovsky, A. and Imazeki, J. (1997). "The Development of School Finance Formulas to Guarantee the Provision of Adequate Education to Low-Income Students." In W.J. Fowler, Jr. (Ed.), *Developments in School Finance*, 1997 (NCES 98-212). U.S. Department of Education, National Center for Education Statistics. Washington, DC: U.S. Government Printing Office.

Module Code:	402/22/M01
Module Title:	ENTREPRENEURSHIP SKILLS DEVELOPMENT
ZNQF Level:	4
Credits:	8
Duration:	80 HOURS
Relationship with Qualification Standards:	Based on Unit Standard TBA ENTREPRENEURSHIP SKILLS DEVELOPMENT OF UNIT STANDARD FOR AN ENTREPRENEUR
Pre-requisite modules:	NON
Purpose of Module:	This module describes the skills, knowledge and attitudes required by an entrepreneur to acquire leadership, business and time management, creative thinking and problem-solving in a job role and industries. This module will ensure that the entrepreneur will formulate a business plan, register a company and operate a business. The advantages of entrepreneurship skills development are that growth and development are constant, beneficial network is developed and work life autonomy is possible. Access to this module is open to all youth, man and woman who want to own a business.



List of Learning Outcomes:	LO1: Formulate a business LO2: Register a company LO3: Operate a business

Learning Outcome 01	Formulate a business
Assessment Criteria:	1.1 Formulate a business idea 1.2Produce business plan 1.3 Research on business market 1.4 Compile a financial plan 1.5 Position a product/service 1.6 Envelope survival strategies 1.7 Establish a business environment 1.8 Mobilise financial resources
Content:	1.1.Formulate a business idea 1.1.1Define an entrepreneur 1.1.2 Discuss the various concepts of entrepreneurship 1.1.3 Analyse the various forms of business ownership 1.2. Produce business plan 1.2.1 Define a business plan 1.2.2Produce an executive summary of your business 1.2.3Describe the business 1.2.4 Provide the organisational structure of the business 1.2.5Describe product/services 1.2.6 Provide market analysis 1.2.7 Give marketing strategies 1.2.8 Provide a financial plan 1.3 Research on business market 1.3.1 Define business market 1.3.2 Study market trends 1.3.3 Analyse market segmentation 1.3.4 Analyse competitors in the market 1.4 Compile a financial plan 1.4.1Plan for staffing and employees 1.42 Forecast on profit and loss 1.4.3 Analysis of cashflow 1.4.5 Prepare a balance sheet



	 1.5 Position products/services 1.5.1 Define positioning of products and services 1.5.2 Describe the types of product and services positioning 1.5.3 Discuss the importance of product/service positioning 1.6 Envelope survival strategies 1.6.1 Define survival strategies 1.6.2Describe the types of survival strategies 1.6.3Discuss the importance of survival in business
	 1.7 Establish a business environment 1.7.1Conduct SWOT analysis 1.7.2Discuss price and position products/ services 1.7.3Conduct viable promotions 1.8 Mobilise Financial resources 1.8.1Provide a detailed account of how to bring revenue and funding to get started 1.8.2Balancing financial statement
Assessment Tasks:	14. Written and/or oral assessment on the skills and knowledge required to formulate a business as outlined in the assessment criteria and content above.15. Practical assessment on the formulation of a business plan
Conditions/Context of assessment	 22. Written and/or oral assessment can be conducted in a classroom environment. Oral assessment can also be conducted by the assessor during the performance of the practical assessment by the trainees. 23. The practical assessment will be conducted in the workplace or simulated work environment in the training institution. 24. The context of assessment should include the facilities, tools, equipment and materials as per entrepreneur's occupation.



Learning Outcome 02	Register a company
Assessment Criteria	2.1Prepare company documents
	2.2 Process business registration
	2.3Secure a place of business operation
	2.4Compile rules and regulations
Content	2.1Prepare company documents
	2.1.1 Identify business documents
	2.1.2 Explain the purpose of books of accounts
	(cashbooks,ledger,etc)
	2.1.3 Explain the importance of business documents
	2.1.3 Explain the importance of outsiness documents
	2.2 Process business registration
	2.2.1Define company registration
	2.2.2Identify the types of companies that can be registered
	2.2.3 Describe the requirements needed to register different
	companies
	2.2.4 Discuss the procedures for company registration
	2.2.5 Describe the documents that are received after company
	registration
	legistration
	2.3 Secure a place of business operation
	2.3.1 Identify factors that influence an entrepreneur in securing
	a place of business operation
	2.3.2 Discuss the macro and micro environmental factors
	affecting entrepreneurship
	2.3.3 Define SMEs(Small and Medium Enterprises)
	2.3.4 Discuss the roles of SMEs
	2.5.4 Discuss the foles of Sivilis
	2.4Compile rules and regulations
	2.4.1 Define rules and regulations in business
	2.4.2 Compile guiding rules and regulations in business
	2.4.3 Explain the importance of rules and regulations in
	business
Assessment Tasks	1. Written and/or oral assessment on the skills and knowledge
rissessificite i asks	required to registering a company as outlined in the assessment
	criteria and content above.
	2. Practical assessment on the registering of a business plan
Conditions/Context of	1. Written and/or oral assessment can be conducted in a
assessment	classroom environment. Oral assessment can also be conducted
assessment	by the assessor during the performance of the practical
	assessment by the trainees.
	2. The practical assessment will be conducted in the workplace
	_ =
	or simulated work environment in the training institution. The context of assessment should include the facilities, tools
	3. The context of assessment should include the facilities, tools,
	equipment and materials as per entrepreneur's occupation



Learning Outcome 03	Operate a business
Assessment Criteria	3.1 Manage a business according to organisation policy
	3.2Allocate resources according to line of business
	3.3 Cost products in line with procedues
	3.4 Price products according to company procedures
	3.5 Update and maintain records
	3.6 Control stock in line with organisation requirements
	3.7 Formulate market plans
	3.8 Manage risks in line with organisation requirements
	3.9 Adopt growth strategies
	3.10 Observe business and give social responsibility
	3.11 Practise customer care
	3.12 Motivate employees in line with organisational
	requirements
Content	3.1 Manage a business according to organisation policy
	3.1.1Define business management
	3.1.2 Explain the roles of management in a business
	3.1. Discuss the importance of computers as a business
	management tool
	3.2 Allocate resources according to line of business
	3,2.1 Define resource allocation
	3.2.2 Explain the importance of properly allocating resources
	(human, capital, material)
	3.3 Cost products in line with procedures
	3.3.1 Define various costing terms
	3.3.2 Explain the importance of costing to a business
	3.3.3 Describe the costing processes of a business
	3.3.4 Calculate using the basic cost - pricing and profit methods
	in relation to products/ services
	3.4 Price products in line with business policy
	3.4.1 Define various pricing terms
	3.4.2 Explain the importance of pricing to a business
	3.4.3 Analyse the pricing processes of a business
	3.4.4 Calculate prices of products
	3.4.5 Describe pricing strategies
	3.5 Update and maintain records
	3.5.1Define record keeping in business
	3.5.2 Identify source business documents
	3.5.3 Explain the importance of record keeping
	3.5.4 Describe the purposes of books of accounts
	3.6 Control stock in line with organisation requirements
	3.6.1Define stock control in business
	3.6.2Describe the importance of stock control



3.6.3 Outline effective stock control procedures
3.7 Formulate market plans 3.7.1Define marketing 3.7.2 Devise a marketing plan for a business 3.7.3 Explain the Ps of marketing 3.7.4 Discuss the marketing mix strategies
3.8 Manage risks in line with organisation requirements 3.8.1 Define risk management 3.8.2 Discuss the importance of risk covers in entrepreneurship 3.8.3 Explain the principles of risk management to a business 3.8.4 Analyse the steps involved in risk management process 3.8.4 Identify the various risk management strategies in business
3.9 Adopt growth strategies3.9.1 Define business growth strategies3.9.2 Explain the four business growth strategies
3.10 Observe business ethics and give social responsibility 3.10.1 Define business ethics and social responsibility 3.10.2 Explain the importance of business ethics to entrepreneurs 3.10.3 Outline social responsibility principles 3.10.4 Explain the importance of social responsibility to the entreptreneur 3.10.5 Illustrate acts of social responsibility by an entrepreneur in a community
3.11 Practise customer care 3.11.1 Define customer care 3.11.2 Discuss ten tips of customer care 3.11.3 Explain benefits of customer care
3.12 Motivate employees in line with organisational requirements 3.12.1 Define motivation 3.12.2 Outline theories of staff motivation in business 3.12.3 Discuss the importance of motivation
1.Written and/or oral assessment on the skills and knowledge required to operate a business as outlined in the assessment criteria and content above. 2. Practical assessment on operating a business



Conditions/Context of	1. Written and/or oral assessment can be conducted in a
assessment	classroom environment. Oral assessment can also be conducted
	by the assessor during the performance of the practical
	assessment by the trainees.
	2. The practical assessment will be conducted in the workplace
	or simulated work environment in the training institution.
	3. The context of assessment should include the facilities, tools,
	equipment and materials as per entrepreneur's occupation

ASSESSMENT SPECIFICATIONS GRID

Weighting 60% Coursework and 40% Examination (as per existing HEXCO rules and regulations)

	TOPIC	% WEIGHTING
1	Formulate a business	40
2	Register a company	20
3	Operate a business	40
	TOTAL	100%

PAPER STRUCTURE

Students should answer any 5 from a total of 9 questions. Each question carries 20 marks. Total 100 marks.

	NUMBER OF QUESTIONS	WEIGHTING
Formulate a business	4	40%
Business idea formulation		
Business plan development		
Business market research		
Financial plan		
Position a product/service		
Survival strategies		
Business environment		
Financial resources mobilisation		



Register a company	1	20%
Company documents		
Business registration		
Rules and regulations		
Operate a business	4	40%
Business management		
Resources allocation		
Costing of products		
Pricing of products		
Records keeping		
Control stock control		
Marketing		
Risk management		
Social responsibility		
Customer care		
Employee motivation		
TOTAL	9	100%

Approach to Teaching and Learning:

- 22. Observation of adult learning principles.
- 23. Both institution-based and work-based learning to facilitate the integration of theory and practice.
- 24. Face-to-face education and learning.
- 25. Problem-based learning.
- 26. Online/distance education and learning.
- 27. Blended/hybrid education and learning.
- 28. Use of social media.

Approach to Assessment:

- 19. Weighting of practical and theory assessment: 60% theory and 40% practical.
- 20. Weighting of institution-based and work-based assessment: 50% institution-based assessment and 50%.
- 21. Oral assessment to be conducted by a panel of two or more assessors.
- 22. Portfolio of evidence.
- 23. Assessment of work conducted by both individual learners and teams of learners.

Resources:

1 Qualifications and experience of Trainers, Assessors and Moderators

All trainers, assessors and moderators should have undergone ZNQF accredited training programmes and should have qualification and experience recognised by the Zimbabwe National Qualifications Authority (ZNQA).



All trainers, assessors and moderators should have undergone ZNQF accredited training programmes and should have qualifications and experience recognised by the Zimbabwe National Qualifications Authority (ZNQA).

21. Facilities, Tools, Equipment and Materials Facilities, Tools, Equipment and Materials

- Computer
- Communication equipment
- Data storage devices
- Television
- DVD Recorder/playerGeneric which are relevant to the type of business

22. Learning Resources

Relevant training manual (learners' guide) and facilitators' guide

23. Reference Materials (recommended textbooks, recommended readings)

Alderman, P., J., (2011) Entrepreneurial Finance, Pearson Education LTD, London

Appleby R (1994) Modern Business Administration

Barringer, B., R., & Ireland, D., R., (2006) Entrepreneurship: Successfully Launching New Ventures, Pearson Education

Bridge, S., O'Neill, K. & Martin, F., (2009) Understanding Entrerprise: Entrepreneurship & Small Business, Third Edition, Palgrave Macmillan, London

Burns, P. & Dewhurst, J., (eds)91990)Small Business and Entrepreneurship, Macmillan Education LTD, Hampshire

City and Guilds, (2012)Hospitality supervision & Leadership, Heinemann, Essex,

Deakins, D., & Freel, M., (2012)Entrepreneurship and Small Firms, McGraw-Hill, Berkshire

Hisrich, R. D. & Peters, M. P. (2016) Entrepreneurship, Tatq McGraw Hill New Delphi Entre

Holt, D.T., (2017)Entrepreneurship, Prentice Hall, London

Jarskoy, H. & Stevenson, D., (2014) International Labour Organisation Start Your Business. ILO, Harare Justin Smith (2000) Business Management Trainer's Guide

Kotler Philip & Armstrong G (2001) Principles of Marketing

Kuratiko, D., F., (2008) Introduction to Entrepreneurship, Cengage Learning, Hampshire

Lee, C.,L., & Melicher, W., (2012) Entrepreneurial Finance, 4th Edition, Cengage Learning, South Western Marcourse, I. (2016) Business Studies @nd Ed Hodder Arnold, London

McGuckin Frances (1988) Business for Beginners (A simple step by step Guide to Start Your New Business)

Mullins L (1999) Management and Organisational Behaviour 5th edition

Need Harm, D, & Dransfield, R.(2000) Advanced Business and Dexel, Oxford

Rae, D., (2007) Entrepreneurship, From opportunity to action, Palgrave Macmillan, New York

Rwegema, V., U., Entrepreneurship:theory in practice, 2nd edition,Oxford University Press, Cape Town

Stokes, D., Wilson, N. & Mador, M., (2010) Entrepreneurshp, Cengage Learning EMEA, Hampshire

Stoner, J., A. F., Freeman, R., E. & Gilbert, D, R., J. R. (2017) Management 6th Edition, Prentice Hall International Englenwood Cliffs, New Jersey.

Van Der Wagen & Davies, C.(1998) Supervision and Leadership, Hospitality PressPty LtdElsternwick Victoria Zimmerer T.W, Scarborough M Norman – Essentials of Entrepreneurship and Small Business Management – End Edition



UNIT 7

Unit Code	ТВА
Unit Title:	Entrepreneurship skills development

Level of Unit: Generic

Credits: 8

Occupation: ENTREPRENEUR

Date of Promulgation: TBA

Review Date: TBA

AIM OF THE UNIT STANDARD

This unit enables an individual to acquire skills and knowledge in leadership, business and time management, creative thinking and problem-solving in a job role and industries.

ELEMENT AND PERFORMANCE CRITERIA

Element 1.1	Formulate a Business

Performance Criteria:

- 1.1.1 Business idea formulated according to requirements
- 1.1.2 Business plan produced
- 1.1.3 Business market researched in line with policy
- 1.1.4 Financial plan compiled
- 1.1.5 Product or service positioned in line with specifications
- 1.1.6 Survival strategies enveloped
- 1.1.7 Business environment established according to requirements
- 1.1.8 Financial resources Mobilised

Element 1.2	Register a company

Performance Criteria:



- 1.2.1 Company documents prepared in line with procedures
- 1.2.2 Business registration processed according to policies
- 1.2.3 Place of business operation secured
- 1.2.4 Rules and regulations compiled according to business requirements

Element 1.3	Operate a business

Performance Criteria:

- 1.3.1 Business managed according to organisation policies
- 1.3.2 Resources allocated according to line of business
- 1.3.3 Products costed in line with procedures
- 1.3.4 Products priced according to company procedures
- 1.3.5 Records updated and maintained
- 1.3.6 Stock controlled in line with organisation requirements
- 1.3.7 Marketing plan formulated
- 1.3.8 Risks managed in line with organisation requirements
- 1.3.9 Growth strategies adopted
- 1.3.10 Business ethics observed and social responsibility given
- 1.3.11 Customer care practised
- 1.3.12 Employees motivated in line with organisational requirements

COMPETENCIES REQUIRED IN READINESS FOR ASSESSMENT:

Accounting skills

Record keeping

Customer care skills

Management skills (decision making, planning, organising)

Technological awareness

Marketing skills

Business conduct

Legal awareness

Mobilisation skills

Self-Supervision

Patriotism

Environmental awareness (PESTEL)

GENERIC SKILLS:

Practical skills

Calculations

Skills

Creativity

Sense of initiative

Ability to Marshall

Resources

Technological knowledge

Communication

Planning

Organization
Controlling

Controlling

Human relation skills Interpersonal skills

Analytical skills



RANGE STATEMENT:

Tools and Equipment

Generic which are relevant to the type of business

Materials

Generic which are relevant to the type of business

Duration: 80 hours

ASSESSMENT AND CERTIFICATION:

In order to gain credits for this unit standard, a candidate must be assessed and demonstrate competency in all the elements and performance criteria of this unit standard.

Accredited assessors will conduct assessment. The results of the assessment will be submitted to ZIMEQA. A candidate can apply to ZIMEQA for documentary evidence of their achievements.



Module Code:	401/22/M01	
Module Title:	NATIONAL STUDIES	
ZNQF Level:	Generic	
Credits:	8	
Duration:	80 hours	
Relationship with Qualification Standards:	Based on Unit Standard TBA NATIONAL STUDIES UNIT STANDARD FOR PATRIOTIC CITIZEN	
Pre-requisite modules:	NON	
Purpose of Module:	This module describes the skills, knowledge and attitudes required by a patriotic citizen to develop values that make them proud to be Zimbabweans. This includes maintaining a Zimbabwean culture, preserving Zimbabwean History, assembling components of colonial effects, analysing post-independence socio-economic and political developments, assembling components of legal and parliamentary affairs, carrying out a feasibility study on peace, conflict and resolution as well as participating in civic responsibilities. This is important in producing an informed and responsible citizen prepared to defend and develop the country. Access to this module is open to all target groups, which include the unemployed youth, men and women willing to develop their country.	
List of Learning Outcomes:	LO1: Maintain a Zimbabwean culture LO2: Preserve Zimbabwean History LO3: Assemble components of colonial effects LO4: Analyse post-independence socio-economic and political developments LO5: Carry out a feasibility study on peace, conflict and resolution LO6: Participate in civic responsibilities LO7 Assemble components of legal and parliamentary affairs	



Learning Outcome 01	Maintain a Zimbabwean culture
Assessment	1.1. Preserve cultural heritage
Criteria:	1.2. Conserve cultural artefacts
	1.3. Demonstrate knowledge of Zimbabwean culture
	1.4. Capture records of maintaining natural resources of
	Zimbabwe
	1.5. Preserve indigenous knowledge systems
Content:	1.1. Preserve cultural heritage
	1.1. 1. Definition of cultural heritage
	1.1.2. Types of cultural heritage
	1.1.3. Importance of cultural heritage
	1.1.4.Indigenous methods of preserving and conserving cultural heritage
	1.1.5.Modern ways of preserving and conserving cultural heritage
	1.1.6.Role of national and international organisations in protecting
	cultural heritage
	1.2. Conserve cultural artefacts
	1.2.1. Identification of cultural artefacts
	1.2.2. Threats to cultural artefacts
	1.2.3. Importance of cultural artefacts
	1.2.4. Ways of protecting cultural artefacts
	1.3. Demonstrate knowledge of Zimbabwean culture
	1.3.1. Components of Zimbabwean culture
	1.3.2. Significance of components of the Zimbabwean Culture
	1.3.3. Threats to various components of the Zimbabwean Culture
	1.3.4. Ways of upholding the Zimbabwean Culture
	1.4. Capture records of maintaining natural resources of
	Zimbabwe
	1.4.1. Types of natural resources
	1.4.2. Importance of natural resources
	1.4.3. Indigenous and modern methods of protecting natural
	Resources
	1.4.4. National and international statutes that protect national
	Resources
	1.5. Preserve indigenous knowledge systems
	1.5.1. Definition of indigenous knowledge systems
	1.5.2. Components of indigenous knowledge systems
	1.5.3. Meanings and significance of indigenous knowledge systems
	1.5.4. Insights gained from indigenous knowledge systems



Assessment Tasks:	 16. Written assessment on the skills and knowledge required maintain a Zimbabwean Culture as highlighted above. 17. Practical based assignment on ways of preserving cultural heritage sites within their communities.
Conditions/Context of assessment	25. Written assessment can be conducted in a classroom environment.26. The practical based assignment assessment will be conducted based on observations in their communities



Learning Outcome 02	Preserve Zimbabwean History	
Assessment Criteria	2.1 Identify pre-colonial states	
	2.2 Analyse precolonial political structure	
	2.3 Record achievements of precolonial history	
	2.4 Record colonial history	
	2.5 Record role of Christian missionaries	
	2.6 Record occupation of Zimbabwe	
	2.7 Trace causes of first /second Chimurenga	
Content	2.1 Identify pre-colonial states	
	2.1.1 Defining term pre-colonial	
	2.1.2. Identifying precolonial states	
	2.1.3 Pre-colonial socio-economic organisation	
	2.1.4. Causes of decline of pre-colonial states	
	2.1.5. Influence of pre-colonial civilisation on contemporary society	
	2.1.3. Influence of pre-colonial elympation on contemporary society	
	2.2 Analyse precolonial political structure	
	2.2.1 System of governance of pre-colonial states	
	2.2.2 Features of the pre-colonial system	
	2.2.3. Influence of precolonial governance on contemporary society	
	2.2.3. Influence of precolonial governance on contemporary society	
	2.3 December of prescription bistory	
	2.3 Record achievements of precolonial history2.3.1 Impact of precolonial achievements and	
	political development	
	pontical development	
	2.4 Record colonial history	
	2.4.1 Partition and colonisation of Africa	
	2.4.2 Berlin conference	
	2.4.3 Causes/ reasons for the colonisation/occupation of Zimbabwe	
	2.4.4 Colonisation steps/processes in Zimbabwe	
	2.4.4 Colomisation steps/processes in Zimoaowe	
	2.5. Record role of Christian missionaries	
	2.5.1 Socio-economic and political impact of Christian missionaries in	
	Zimbabwe	
	Zimoaowe	
	2.6. Record occupation of Zimbabwe	
	2.6.1 Colonial Administration from 1894 to 1923	
	1.2.6.2 Socio-economic and political impact of colonisation in	
	Zimbabwe	
	27 Tuesday of East /Second Chi	
	2.7 Trace causes of first /Second Chimurenga	
	2.7.1 Causes and results of the Anglo-Ndebele war	
	1.7.2 Causes and results of the 1st Chimurenga/Umvukela	
	2.7.3. African reaction-to socio-economic and political colonial	
	administration	
	2.7.4. Causes and results of the 2 nd Chimurenga	
	2.7.5. Socio-economic and political impact of the 1 st and 2 nd	



	Chimurenga 2.7.6. Prosecution of the war of liberation 2.7.6 Social and political impact of heroes/heroines	
Assessment Tasks:	 Written or oral assessment on the skills and knowledge required to assess the understanding of Zimbabwean History. Practical activities based on observations within and outside the institution that demonstrate understanding of Zimbabwean history. 	
Conditions/Context of assessment		

Learning Outcome	Assemble components of colonial effects		
03			
Assessment Criteria	3.1 Demarcate administrative boundaries 3.2. Exploit natural resources (minerals, wildlife, land, water Vegetation, etc.) 3.3. Change traditional religion 3.4. Introduce foreign food crops and livestock 3.5. Change forms of trade 3.6. Change education systems 3.7. Introduce new legal systems 3.8. Introduce Capitalistic relations 3.9. Violate Human rights 3.10. Analyse results of colonisation		
Content	•		
	 3.1 Demarcate administrative boundaries 3.1.1. Factors that led to demarcation of boundaries 3.1.2. Distribution of land and uses 3.1.3. Consequences of establishing administrative boundaries 3.2. Exploit natural resources (minerals, wildlife, land, water Vegetation etc.) 3.2.1. Geographical distribution of available resources 3.2.2. Measures enacted to exploit the resources 3.2.3. Consequences of exploiting the resources (Social, political, economic) 3.3. Change traditional religion 3.3.1. The nature of African traditional religion prior to colonisation 3.3.2. The role of religion in the African societies 3.3.3. The introduction of foreign religion 		
	3.3.4. The effect of foreign religion on African societies		



3.3.5. The place of African Traditional religion in contemporary society

3.4. Introduce foreign food crops and livestock

- 3.4.1. Nature and significance of African food crops and livestock
- 3.4.2. Types of foreign crops introduced
- 3.4.3. Consequences of the foreign crops and livestock on African Societies
- 3.4.4. The sustainability of traditional versus foreign crops and livestock in contemporary Zimbabwean society

3.5. Change forms of trade

- 3.5.1. Nature and benefits of trade prior to colonisation
- 3.5.2. Nature of trade during colonisation
- 3.5.3. Effects of trade during colonial era on African societies.
- 3.5.4. Influence of trade patterns to contemporary society

3.6. Change education systems

- 3.6.1. Nature and purpose of Traditional African Education system
- 3.6.2. Nature and purpose of Colonial education
- 3.6.3. Consequences of Colonial education on African Societies
- 3.6.4. Influence of colonial education to contemporary society

3.7. Introduce new legal systems

- 3.7.1. Nature of African legal system prior to colonisation.
- 3.7.2. Nature of colonial legislation (social, political and economic)
- 3.7.3. Purpose of colonial legal system
- 3.7.5. Consequences of colonial legal system to colonial and contemporary African societies

3.8. Introduce Capitalistic relations

- 3.8.1. Nature of African relations before colonisation
- 3.8.2. Introduction of capitalist relations
- 3.8.3. Effects of capitalist relations during the colonial era and the contemporary society

3.9. Violate Human rights

- 3.9.1. Definition of human rights
- 3.9.2. Nature of human rights violations in the colonial era
- 3.9.3. Response to human rights violations during the colonial era

3.10. Analyse results of colonisation

- 3.10.1. Social effects of colonisation on African Societies
- 3.10.2. Economic effects of colonisation on African Societies
- 3.10.3. Political effects of colonisation on African societies
- 3.10.4. Benefits and non-benefits of colonisation



Assessment Tasks Conditions/Context of assessment	 Written assessment on the skills and knowledge required to assess the consequences of colonisation on the African Societies. Practical based assignment on observable socio-politico and economic effects of colonisation within their communities. Written assessment can be conducted in a classroom environment. The practical based assignment assessment will be conducted based on observations in their communities 		
Learning outcome O4	Analyse post-independence socio-economic and political developments		
Assessment Criteria	4.1 Analyse socio-economic, political developments 4.2 Formulate Policies 4.3 Adopt measures to address colonial injustices		
Content	 4.1 Examine socio-economic and political developments 4.1.1 Social-economic and political post-independence developments 4.1.2 Critique of post-independent development 4.2 Formulate Policies 4.2.1 Legislation that addressed colonial injustices 4.2.2 Impact of post-independent legislation 4.2.3 Comparison of colonial and post-independence legislation 4.3 Adopt measures to address colonial injustices 4.3.1 Socio-economic and political measures to address colonial injustices 4.3.2 Impact of measures to address colonial injustices 4.3.3 Colonial vestiges 4.3.4 Strategies to address colonial vestiges 		
Assessment Tasks	 Written assessment on the skills and knowledge required to assess the achievements and challenges of post-independent in Zimbabwe. Practical based assignment on observable socio-economic and political developments in their communities. 		
Conditions/Context of assessment	 Written assessment can be conducted in a classroom environment. The practical based assignment assessment will be conducted based on observations in their communities 		
Learning Outcome 05	Carry out a feasibility study on peace, conflict and resolution		
Assessment Criteria	 5.1. Demonstrate Conflict and resolution styles 5.2. Demonstrate 3Cs between Zimbabwe and the global community 5.3. Analyse Strategies for sustaining peace 5.4. Analyse the influence of multi-national companies in developing countries 		



	5.5. Examine the benefits of International capital to developing countries	
Content	5.1. Demonstrate Conflict and resolution styles	
	5.1.1 Defining conflict and conflict resolution	
	5.1.2 Identifying and explaining conflict resolution styles	
	5.1.3 Impact of conflict resolution to socio-economic development	
	5.1.5 Traditional African conflict resolution methods.	
	5.2. Demonstrate 3Cs between Zimbabwe and the global community	
	5.2.1 Defining terms Conflict, competition and co-operation	
	5.2.2 Impact of 3Cs to economic development	
	5.2.3 Approaches/Theories to International Relations	
	5.2.4 Global power balance	
	5.2.5 Zimbabwean foreign policy	
	5.2.6 Zimbabwean regional and international interventions	
	5.3. Analyse Strategies for sustainable peace	
	5.3.1 Defining peace and sustainable peace	
	5.3.2 Importance of peace to socio-economic and political	
	Development	
	5.3.3. Impact of sanctions on development	
	5.3.4 Strategies for sustainable peace	
	5.3.5 Role of NGOs in the development of sustainable peace	
	5.3.6 Role of media in promoting and maintaining peace	
	5.4. Analyse the influence of multi-national companies in	
	developing countries	
	5.4.1 Role of multi-national companies in developing countries	
	5.4.2 International capital and imperialism	
	5.4.3 The IMF/WB Institutions	
	5.4.4 Impact of Non-Governmental Organisations in developing	
	countries	
	5.5 Examine the benefits of International capital to developing countries	
	5.5.1 Characteristics of finance capital	
	5.5.2 International economic relations	
	5.5.3 Features of Globalisation	
A 4 TD 1	5.5.4 Benefits and non-benefits of globalisation	
Assessment Tasks	1. Written assessment on the skills and knowledge required to assess the	
	importance of understanding the importance of peace, conflict and	
	resolution on socio-economic developments in Zimbabwe.	
	2. Practical based assignment on observable socio-economic and political	
	developments in their communities.	



Conditions/Context of assessment	2. The practical based assignment assessment will be conducted based on		
	observations in their communities		
Learning Outcome 06	Participate in civic responsibilities		
Assessment Criteria	 6.1 Undertake Civic responsibilities 6.2 Observe participation in Disaster Management 6.3 Adopt Citizen duties 		
Content	 6.1 Undertake Civic responsibilities 6.1.1. Definition of civic responsibilities 6.1.2. Civic responsibility activities 6.1.3. Justification for civic responsibilities 6.2. Observe participation in Disaster Management 6.2.1. Definition of disaster management 6.2.2. Justification for participation in disaster management 6.2.3. Sustainable disaster management practices 6.3 Adopt Citizen duties 6.3.1. Definition of terms: citizen and citizen duties 6.3.2. Identification and explanation of citizen duties(Socio-economic & political) 6.3.3. Citizen rights 6.3.4. Importance of citizen duties 		
Assessment Tasks	 Written or oral assessment on the skills and knowledge required to assess the understanding of citizen duties and responsibilities. Practical activities within and outside the institution that demonstrate civic duties and responsibilities by community participation 		
Conditions/Context of assessment			
Learning outcome 07:	Assemble components of legal and parliamentary affairs		
Assessment Criteria	 7.1 Identify and explain origins of law 7.2 Observe constitutional provisions 7.3 Identify and explain arms of the state 7.4 Explain Law making process 		
Content	 7.1 Identify and explain the origins of law 7.1.1 Definition of legal terms 7.1.2 Purpose of the law to the community 7.1.3 Classification of the law 7.1.4 Sources of law in Zimbabwe 		



	7.2 Observe constitutional provisions	
	7.2.1 Justification of a Zimbabwean constitution	
	.2.2 Constitutional Rights as enshrined in the Zimbabwean constitution	
	7.2.3 Benefits of constitutional rights to the community	
	7.2.3 Enforcement of rights	
	7.2.4 Role played by stakeholders in upholding constitutional rights (NGO, Civil Societies and victim friendly units)	
	7.2.5. Impediments to exercising human rights	
	7.2.6. Role of constitution in the community	
	7.3 Observe arms of the state	
	7.3.1 Identification of the three arms of state	
	7.3.2 Duties and functions of the three arms of the state	
	7.3.3 Importance of separation of powers to Zimbabwe	
	Imperione of population of powers to Zimouo	
	7.4 Explain Law making process	
	7.4.1 Steps in the Law making	
	7.4.2 Role of community in law making process	
Assessment Tasks	1. Written or oral assessment on the skills and knowledge required to	
	assess the understanding of legal and parliamentary affairs.	
	2. Practical activities within and outside the institution that demonstrate the	
C 1'4' (C 4 4	importance of participating in legal and parliamentary activities.	
Conditions/Context		
of assessment	practical activities conducted within or outside the institution.	
	2. The practical based assignment/activities will be conducted based on	
	participation/observations in their communities.	

ASSESSMENT SPECIFICATIONS GRID

	WEIGHTING
Zimbabwean culture	10%
Zimbabwean History	25%
Colonial effects	25%
Post-independence socio-economic and political developments	10%
Peace, conflict and resolution	10%
Civic responsibilities	10%



Legal and parliamentary affairs	10%
TOTAL	100%

PAPER STRUCTURE

Students should answer any 5 from a total of 9 questions. Each question carries 20 marks. Total 100 marks.

	ould answer any 3 from a total of 9 questions. Ea	NUMBER OF QUESTIONS	WEIGHTING
Zimbabwe	an culture	QUESTIONS	10%
Ziiiibabwc	Cultural heritage	1	1070
•	Cultural artefacts		
•	Zimbabwe culture		
•	Natural resources of Zimbabwe		
•	Indigenous knowledge systems		
Zimbabwe		2	25%
Ziiiibabwc	Pre-colonial states	2	2370
•	Precolonial political structure		
•	Achievements of precolonial history		
•	Colonial history		
•	Occupation of Zimbabwe		
•	Causes of First /Second Chimurenga		
Colonial ef		2	25%
Coloniai ci	New administrative boundaries	2	2370
•	Natural resources		
•	Traditional religion		
•	Foreign food crops and livestock		
•	Education systems		
•	Capitalistic relations		
•	New legal systems introduced		
•	Forms of trade		
•	Human rights		
•	Results of colonisation		
Post-inden	endence socio-economic and political	1	10%
developme		1	1070
•	Socio-economic and political developments		
•	Policies formulated		
•	Measures to address colonial injustices		
Peace, conf	flict and resolution	1	10%
•	Conflict and resolution styles		1070
•	3Cs between Zimbabwe and the global		
-	community		
•	Strategies for sustaining peace		
•	Influence of multi-national companies in		



	developing countries		
•	Benefits of International capital to		
	developing countries		
Civic respon	Civic responsibilities		10%
•	Civic responsibilities		
•	Participation in disaster management		
•	Citizen duties		
•	Sustainable exploitation of resources		
	practices		
Legal and p	Legal and parliamentary affairs		10%
•	Origins of law		
•	Constitutional provisions		
•	Arms of the state		
•	Law making process		
TOTAL		9	100%

Approach to Teaching and Learning:

- Observation of adult learning principles; both institution-based and work-based learning to facilitate the integration of theory and practice.
- Face-to-face education and learning.
- Problem-based learning.
- Online/distance education and learning.
- Blended/hybrid education and learning.
- Use of social media.

Approach to Assessment:

- Weighting of institution-based and examination -based assessment: 60% institution-based assessment and 40% examination.
- Portfolio of evidence.

Resources:

Qualifications and experience of Trainers, Assessors and Moderators

All trainers, assessors and moderators should have undergone a Bachelor's Degree in History or equivalent.

Facilities, Tools, Equipment and Materials

- Computer
- Communication equipment
- Data storage devices
- Television
- DVD Recorder/player

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Learning Resources

- Artefacts
- Resource persons
- Museums and heritage sites
- Videos and audio materials

Reference Materials (recommended textbooks, recommended readings)

American Heritage Dictionary of the English Language, Fifth Edition (2011), Houghton Mifflin. Astrow, A., 1983. Zimbabwe: A Revolution That Lost Its. *Way*, pp.1980-1986. Banana, C. ed., 1989. *Turmoil and tenacity: Zimbabwe 1890-1990*. College Press.

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Ranger, T., 1985. Peasant Consciousness and Guerrilla Warfare in Zimbabwe: A Comparative Study. *Harare: McMillan*.

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Schmidt, E.S., 1992. Peasants, traders and wives: Shona women in the history of Zimbabwe, 1870-1939.

Shaw, W.H., 2003. 'They Stole Our Land': debating the expropriation of white farms in Zimbabwe. *The Journal of Modern African Studies*, 41(1), pp.75-89.

Shamuyarira, N.M., 1966. Crisis in Rhodesia.

Warren, D.M., 1989. Linking scientific and indigenous agricultural systems.

Zikhali, P., 2008. Fast track land reform, tenure security, and investments in Zimbabwe (No. dp-08-23-efd).

UNIT 8

Unit Code	TBA
Unit Title:	National Studies

Level of Unit: Generic

Credits: 8

Occupation: Patriotic Citizen

Date of Promulgation: TBA

Review Date: TBA

AIM OF THE UNIT STANDARD



This unit helps people to develop values that make them proud to be Zimbabweans.

ELEMENT AND PERFORMANCE CRITERIA

Element 1.1	Maintain a Zimbabwean culture

Performance Criteria:

- 1.1.9 Cultural heritage preserved
- 1.1.10 Cultural artefacts conserved
- 1.1.11 Knowledge of Zimbabwe culture demonstrated
- 1.1.12 Records of maintaining natural resources of Zimbabwe captured
- 1.1.13 Indigenous knowledge systems preserved

Element 1.2	Preserve Zimbabwean History

Performance Criteria:

- 1.2.1 Pre-colonial states identified
- 1.2.2 Precolonial political structure analysed
- 1.2.3 Achievements of precolonial history recorded
- 1.2.4 Colonial history recorded
- 1.2.5 Role of Christian missionaries recorded
- 1.2.6 Occupation of Zimbabwe recorded
- 1.2.7 Causes of First /Second Chimurenga traced

Element 1.3	Assemble components of colonial effects

Performance Criteria:

- 1.3.1 New administrative boundaries demarcated
- 1.3.2 Natural resources exploited (minerals, wildlife, land, water, vegetation etc)
- 1.3.3 Traditional religion changed
- 1.3.4 Foreign food crops and livestock introduced
- 1.3.5 Education systems changed
- 1.3.6 Capitalistic relations introduced
- 1.3.7 New legal systems introduced
- 1.3.8. Forms of trade changed
- 1.3.9 Human rights violated
- 1.3.10 Results of colonisation analysed

Element 1.4	Analyse post-independence socio-economic and political	
	developments	

Performance Criteria:

- 1.4.1 Socio-economic and political developments examined
- 1.4.2 Policies formulated
- 1.4.3 Measures to address colonial injustices adopted



Element 1.5	Carry out a feasibility study on peace, conflict and resolution
Element 1.6	carry out a reasistinty study on peace, conflict and resolution

Performance Criteria:

- 1.5.1 Conflict and resolution styles demonstrated
- 1.5.2 3Cs between Zimbabwe and the global community demonstrated
- 1.5.3 Strategies for sustaining peace analysed
- 15.4 Influence of multi-national companies in developing countries analysed
- 1.5.5 Benefits of International capital to developing countries examined.

Element 1.6	Participate in civic responsibilities

Performance Criteria:

- 1.6.1 Civic responsibilities undertaken
- 1.6.2 Participation in disaster management observed
- 1.6.3 Citizen duties adopted

Element 1.7	Assemble components of legal and parliamentary affairs

Performance Criteria:

- 1.7.1 Origins of law identified and explained
- 1.7.2 Constitutional provisions observed
- 1.7.3 Arms of the state identified and explained
- 1.7.4 Law making process explained

COMPETENCIES REQUIRED IN READINESS FOR ASSESSMENT:

Record keeping skills

Customer care

skills

Management

skills (decision

making, planning,

organising)

Technological

awareness

Problem-solving

skills

Interpersonal

skills

Legal awareness

Mobilisation skills

Upholding norms,

values and social

aspects of

Zimbabwean

culture.



Patriotism
Environmental awareness skills
Legal awareness
Critical thinking skills
Research skills
Problem-solving skills
Maintaining Zimbabwean culture
Social responsible
Abreast with global current events
Tool handling skills

GENERIC SKILLS:

Patriotic
Practical skills
Tolerance skills
Technological
knowledge
Communication

Good attitude
Good morals
Acceptance of others
Servant hood
Committed cadre to National Agenda
Quest for more knowledge
Social skills

Positive regard
Planning
Organisation
Controlling
Human relation skills
Interpersonal skills
Critical thinking skills
Analytical skills

RANGE STATEMENT:

TOOLS AND EQUIPMENT:

Generic which are relevant to the type of business.

MATERIALS:

Generic which are relevant to the type of business.

Duration: 80 hours

ASSESSMENT AND CERTIFICATION:

In order to gain credits for this unit standard, a candidate must be assessed and demonstrate competency in all the elements and performance criteria of this unit standard.

Accredited assessors will conduct assessment. The results of the assessment will be submitted to



ZIMEQA. A candidate can apply to ZIMEQA for documentary evidence of their achievement.

MINISTRY OF HIGHER AND TERTIARY EDUCATION, INNOVATION, SCIENCE AND TECHNOLOGY DEVELOPMENT

HIGHER EDUCATION EXAMINATIONS COUNCIL (HEXCO)

QUALIFICATION

FOR

AN

ACCOUNTING

ASSISTANT



QUALIFICATION CODE: TBA

LEVEL: NATIONAL CERTIFICATE

DATE OF PROMULGATION: TBA



Definition of Terms

Assessment A process of collecting evidence of a learner's work to measure and make

judgements about the achievement or non-achievement of the specified

National Qualifications Framework standards or qualifications.

Certification Awarding of approved documentary evidence of a qualification.

Competences required in readiness for assessment

Critical relevant knowledge, skills and attitudes a learner requires in order

to achieve specified outcomes before assessment.

Credit The value assigned to a unit completed or a value assigned to a unit

standard which reflects the relative time and effort required to complete

the outcomes.

Date of promulgation

Date when standard and qualification have been approved, registered and

gazetted.

Duration The minimum notional hours required by a learner to attain all the

competences in a unit standard.

Element The smallest component of a unit with a meaningful outcome.

Generic skills Universal skills which apply to more than one occupation.

Level descriptor A specific indicator of competence level on the ZQF.

Occupation A group of related economically beneficial work activities performed by a

person.

Performance criteria

rformance A statement of competence or achievement against which the attainment

of outcomes is measured.

Qualification Formal award of recognition of the achievement of the required

competency and/or capability level of the Zimbabwe Qualifications Framework as may be determined by the relevant bodies registered for

such purpose by the Authority.

Range statement The context or conditions within which a competence is performed and

assessed that include tools, equipment, materials and duration.

Review Date Date of revision of qualification standard as and when necessary but not

later than three years from date of issue.

Sector A section of the economy in which operators produce or provide similar

products or services.



Standard Registered statement of desired education and training outcomes and their assessment criteria.

Unit The smallest combination of work activities capable of being a full-time

economically beneficial occupation.

Unit Standard Registered statement(s) of desired education and training outcomes, their

associated assessment criteria together with administrative information as

specified.

ZQF National qualifications framework approved by the minister for

registration of national standards and qualifications.

UNIT TITLES

NO.	UNIT	CREDITS
1	Receipting	6
2	Reconciliation	10
3	Banking	6
4	Internal clients and 3 rd part interfacing	6
5	Administration	8
6	Asset Management	10



SUMMARY OF STANDARD

UNIT NO.	UNIT TITLE	CREDITS	ELEMENTS
1	Receipting	6	1.1 Capture information1.2 Balance receipts1.3 Secure cash
2	Reconciliation	10	2.1 Analyze records2.2 investigate variances2.3 Adjust records
3	Banking	6	3.1 Process withdrawals3.2 Deposit cash receipts3.3 Process payments
4	Internal clients and 3 rd part interfacing	6	4.1 Perform communication activities4.2 Handle queries4.3 File correspondents
5	Administration	8	5.1 Procure departmental requirements5.2 Capture data5.3 Carryout vouching
6	Asset Management	10	6.1 Maintain fixed asset register6.2 Manage assets6.3 Ascertain assert value

Unit Title 1	Receipting
Unit Code	

Level of Unit: NC Credits: 6



Occupation: Accounting Assistant Date of Promulgation: TBA

Review Date: TBA

Aim of the unit standard

This unit will enable an individual to prove that all receipts have been timely and accurately recorded in line with organisational policies.

ELEMENT AND PERFORMANCE CRITERIA

Element 1.1	Capture accounting information

Performance Criteria:

- 1.1.1 Details of payer recorded (1.1.2 removed)
- 1.1.2 Form of payment established
- 1.1.3 Type of currency established
- 1.1.4 Receipt signed off and date stamped
- 1.1.5 Copy receipts produced in line with organisational policy.

Element 1.2 Balance receipts

Performance Criteria:

- 1.2.1 Sources of receipts listed
- 1.2.2 Receipts amounts ascertained
- 1.2.3 Physical stock of cash verified against receipts

Element 1.3	Secure cash

Performance Criteria:

- 1.3.1 Appropriate storage media used in line with organisational policy
- 1.3.2 Cash sorted in line with currency and denominations
- **1.3.3** Security procedures adhered to

Competencies Required in Readiness for Assessment:

Analytical

Receipting

Numeracy

Basic accounting

Accuracy

Generic Skills:

Communication

Planning

Organising

Computer literacy

Numeracy

Supervision

Controlling

Mmfins

Range Statement:

Tools and Equipment



Accounting packages

Statutes

Inter-net access

Vehicle

Phone

Computer and accessories

Printer

Calculator

Safe

Office furniture

Communication equipment

Materials Stationery

Duration: 60 hours

Assessment and Certification:

In order to gain credits for this unit standard, a candidate must be assessed and demonstrate competency in all the elements and performance criteria of this unit standard.

Assessment will be conducted by accredited assessors. The results of the assessment will be submitted to ZIMEQA. A candidate can apply to ZIMEQA for documentary evidence of their achievements.

UNIT 2

Unit Title 2	Cash book and bank Reconciliation	
Unit Code:		

Level of Unit: NC

Credits: 10

Occupation: Accounting Assistant

Date of Promulgation: TBA

Review Date: TBA



Aim of the unit standard

This unit will enable an individual to resolve difference is in independent accounting records unbalancing items

ELEMENT AND PERFORMANCE CRITERIA

Element 2.1	Analyse records

Performance Criteria:

- 2.1.1 Independent records that must agree are identified
- 2.1.2 Reconciliation items listed
- 2.1.3 Reconciliation items are established

Element 2.2	Investigate variances

Performance Criteria:

- 2.2.1 Control totals established where necessary
- 2.2.2 Causes of variance established
- 2.2.3 Quantum of variances established

Element 2.3	Adjust records

Performance Criteria:

- 2.3.1 Appropriate journal entries are proposed
- 2.3.2 Correction to be made identified
- 2.3.3 Causes of variances explained
- 2.3.4 Variance report produced

Competencies Required in Readiness for Assessment:

Bank reconciliation

Calculations

Report writing

Accounting variances

Generic Skills:

Communication

Planning

Team work

Organising

Computer literacy

Numeracy

Supervision

Controlling

Range Statement:

Tools and Equipment

Statutes

Inter-net access



Vehicle

Phone

Computer

Printer

Calculator

Office furniture

Accounting packages

Communication equipment

Materials Stationery

Duration: 100 hours

Assessment and Certification:

In order to gain credits for this unit standard, a candidate must be assessed and demonstrate competency in all the elements and performance criteria of this unit standard.

Assessment will be conducted by accredited assessors. The results of the assessment will be submitted to ZIMEQA. A candidate can apply to ZIMEQA for documentary evidence of their achievements.

UNIT 3

Unit Title 3	Banking
Unit Code	

Level of Unit: NC

Credits: 6

Occupation: Accounting Assistant

Date of Promulgation: TBA

Review Date: TBA

Aim of the unit standard

This unit will enable an individual to perform all banking transactions accurately and timeously in line with organisational policies and statutory requirements

ELEMENT AND PERFORMANCE CRITERIA

Element 3.1	Process withdrawals

Performance Criteria:

- 3.1.1 Authority to withdraw obtained
- 3.1.2 Relevant forms completed
- 3.1.3 Organisational policies on withdrawals adhered to
- 3.1.4 Security procedures are followed
- 3.1.5 Stamped withdrawal records maintained in line with organisational standards
- 3.1.6 Banking details correctly recorded

Element 3.2	Deposit cash receipts



Performance Criteria:

- 3.2.1 Security procedures adhered to
- 3.2.2 Relevant forms completed
- 3.2.3 Organisational policies adhered to
- 3.2.4 Deposit records maintained
- 3.2.5 Quantum of deposits ascertained
- 3.2.6 Correct amounts entered
- 3.2.7 Banking details correctly recorded
- 3.2.8 Type of currency ascertained

Element 3.3	Process payments
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Performance Criteria:

- 3.3.1 Payment voucher accurately completed
- 3.3.2 Invoices to be paid ascertained
- 3.3.3 Payment schedule compiled
- 3.3.4 Bank cut off times are observed
- 3.3.5 Payment record maintained
- 3.3.6 Payments done in line with organisational policies
- 3.3.7 Payment details correctly recorded

Competencies Required in Readiness for Assessment:

Analytical

Receipting

Numeracy

Basic accounting

Accuracy

Generic Skills:

Communication

Planning

Organising

Computer literacy

Numeracy

Supervision

Controlling

Range Statement:

Tools and Equipment

Statutes

Inter-net access

Vehicle

Phone

Computer

Printer

Calculator

Safe

Office furniture

Accounting packages

Communication equipment



Materials Stationery

Duration: 60 hours

Assessment and Certification:

In order to gain credits for this unit standard, a candidate must be assessed and demonstrate competency in all the elements and performance criteria of this unit standard.

Assessment will be conducted by accredited assessors. The results of the assessment will be submitted to ZIMEQA. A candidate can apply to ZIMEQA for documentary evidence of their achievements.,

UNIT 4

Unit Title 4	Internal clients and 3 rd part interfacing
Unit Code	

Level of Unit: NC

Credits: 6

Occupation: Accounting Assistant

Date of Promulgation: TBA

Review Date: TBA

Aim of the unit standard

This unit will enable an individual to communicate with internal and external clients.

ELEMENT AND PERFORMANCE CRITERIA

EEEI/IEI/I II/D I EIU OIU/III/OE OIUI EIUI			
Element 4.1	Perform communication activities		

Performance Criteria:

- 4.1.1 Appropriate communication skills demonstrated
- 4.1.2 Written communication skills exhibited
- 4.1.3 Correspondences drafted in line with organisational standard
- 4.1.4 Appropriate telephone skills demonstrated

Element 4.2	Handle queries

Performance Criteria:

- 4.2.1 Queries to be solved established
- 4.2.2 Investigations are carried out in line with organisational procedures
- 4.2.3 Appropriate solutions generated

Element 4.3	File correspondence

Performance Criteria:



- 4.3.1 Appropriate correspondence categories developed in line with organisations standards
- 4.3.2 Security procedures adhered to
- 4.3.3 Appropriate filing media selected
- 4.3.4 Correspondence accessed in line with organisational requirements
- **4.3.5** Retention of correspondence observed in line with statutory requirements

Competencies Required in Readiness for Assessment:

Policy formulation

Monitoring and evaluation

Procurement procedures

Report writing

Generic Skills:

Communication

Planning

Organising

Computer literacy

Numeracy

Controlling

Range Statement:

Tools and Equipment

Statutes

Inter-net access

Vehicle

Phone

Computer

Printer

Calculator

Safe

Office furniture

Accounting packages

Communication equipment

Materials

Stationery

Duration: 60 hours

Assessment and Certification:

In order to gain credits for this unit standard, a candidate must be assessed and demonstrate competency in all the elements and performance criteria of this unit standard.

Assessment will be conducted by accredited assessors. The results of the assessment will be submitted to ZIMEQA. A candidate can apply to ZIMEQA for documentary evidence of their achievements.



UNIT 5

Unit Title 5	Administration
Unit Code	

Level of Unit: NC

Credits: 8

Occupation: Accounting Assistant

Date of Promulgation: TBA

Review Date: TBA

Aim of the unit standard

This unit will enable an individual to assist the accounting department to effectively nd efficiently access and utilise required resources.

ELEMENT AND PERFORMANCE CRITERIA

Element 5.1	Procure departmental requirements

Performance Criteria:

- 5.1.1 Procurement requirements/needs established
- 5.1.2 Requisitions generated in accordance with requirements
- 5.1.3 Reorder quantities observed in line with organisational policies
- 5.1.4 Security items register maintained

Element 5.2	Capture data

Performance Criteria:

- 5.2.1 Accurate data generated
- 5.2.2 Audit trail report developed
- 5.2.3 Control mechanisms adhered to
- 5.2.4 Complete data captured in line with organisational requirements
- 5.2.5 Data captured within stipulated timeframes in line with departmental expectations



Element 5.3 | Carry out vouching

Performance Criteria:

- 5.3.1 Appropriate transaction record identified
- 5.3.2 Relevant supporting documents cross referenced
- 5.3.3 Variance report produced

Competencies Required in Readiness for Assessment:

Procurement procedures

Report writing

Asset management

Inventory management

Valuation techniques

Generic Skills:

Communication

Planning

Organising

Computer literacy

Numeracy

Controlling

Range Statement:

Tools and Equipment

Statutes

Inter-net access

Vehicle

Phone

Computer

Printer

Calculator

Safe

Office furniture

Accounting packages

Communication equipment

Materials

Stationery

Duration: 80 hours

Assessment and Certification:

In order to gain credits for this unit standard, a candidate must be assessed and demonstrate competency in all the elements and performance criteria of this unit standard.

Assessment will be conducted by accredited assessors. The results of the assessment will be submitted to ZIMEQA. A candidate can apply to ZIMEQA for documentary evidence of their achievements.



UNIT 6

Unit Title 6	Asset management			
Unit Code				

Level of Unit: NC

Credits: 10

Occupation: Accounting Assistant

Date of Promulgation: TBA

Review Date: TBA

Aim of the unit standard

This unit will enable an individual to manage assets and inventory.

ELEMENT AND PERFORMANCE CRITERIA

Element 6.1	Maintain fixed asset register

Performance Criteria:

- 6.1.1 Asset management policy is adhered
- 6.1.2 New acquisitions receipts and relevant source documents are gathered and physically verified.
- 6.1.3 Disposal or repairs recommendations are made
- 6.1.4 Fixed asset register is updated in line with set standards.

Element 6.2	Manage inventory/asset

Performance Criteria:

- 6.2.1 Stock control policy is adhered to.
- 6.2.2 Stock movement records are checked according to set standards.
- 6.2.3 Physical periodic stock counts are conducted in line with organisational procedures.
- 6.2.4 Stock values are ascertained.
- 6.2.5 Disposal of obsolete stocks is recommended.
- 6.2.6 Stock updates are carried out according to stock control policy.

Element 6.3 | Ascertain asset value



Performance Criteria:

- 6.3.1 Asset valuation policy is obtained.
- 6.3.2 Relevant asset information is compiled from source documents.
- 6.3.3 Depreciation of asset is calculated and fair value is established.
- 6.3.4 Asset fair value is updated in the ledger according to organisational procedures.

Competencies Required in Readiness for Assessment:

Asset management Inventory management Valuation techniques

Generic Skills:

Communication

Planning

Organising

Computer literacy

Numeracy

Supervision

Controlling

Range Statement:

Tools and Equipment

Statutes

Inter-net access

Vehicle

Phone

Computer

Printer

Calculator

Safe

Office furniture

Accounting packages

Materials

Stationery

Duration: 100 hours

Assessment and Certification:

In order to gain credits for this unit standard, a candidate must be assessed and demonstrate competency in all the elements and performance criteria of this unit standard.



Assessment will be conducted by accredited assessors. The results of the assessment will be submitted to ZIMEQA. A candidate can apply to ZIMEQA for documentary evidence of their achievements





MINISTRY OF HIGHER AND TERTIARY EDUCATION, INNOVATION, SCIENCE AND TECHNOLOGY DEVELOPMENT

CODE	CODE	
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SKILLS PROFICIENCY SCHEDULE

INDUSTRY TRADE/OCCUPATION CLASS/LEVEL COMMERCE ACCOUNTING ASSISTANT NC

DUTY A: Maintenance of Cashbook

Pre-requisites:		Approval Date:	Review Date:	
TASK	STEPS	PROFICIENCY INDICATORS	RELATED KNOWLEDGE	WORKPLACE ESSENTIAL SKILLS
A1: Capture receipts	I. Verify receipt books II. Establish payer accounts III. Enter transaction details	I. Correct range of serial numbers established II. Correct cut-off periods observed III. Correct receipt book used IV. Payer accounts created in line with procedures V. Correct ledger identified VI. Correct payer accounts selected VII. Transaction entered on the correct side of the cashbook VIII. Correct amounts	 Accounting software packages Spread sheets Accounting procedures Double entry Accounting principles Banking procedures Petty cash management Receipting 	 Computer literacy Calculations Numeracy Accuracy Analytical Communication Data capturing



		entered	
		IX. Correct mode of	
		payments	
		entered	
		X. Transaction dates	
		correctly	
		entered	
	I. Verify payment	I. Correct range of	
A2: Capture payments	vouchers	payment vouchers	
	II. Establish payee	established	
	accounts	II. Correct cut-off	
	III. Enter transaction	periods observed	
	details	III. Payee accounts	
		created in line	
		with procedure	
		IV. Correct ledgers	
		identified	
		V. Transactions	
		entered on the	
		correct side of the	
		cashbook	
		VI. Correct amounts	
		entered	
		VII. Correct	
		account codes	
		used	
		VIII. Transactio	
		n dates correctly	
		entered	
		IX. Modes of	
		payment correctly indicated	
		marcated	



	I. Obtain relevant	I.	Correct cashbook	
A3: Carry out updates	records		used	
	II. Identify unrecorded	II.	Correct bank	
	transactions		accounts/statemen	
	III. Capture necessary		ts used	
	adjustments	III.	Cashbook receipts	
	, and the second		matched with	
			credit side of the	
			bank statement	
		IV.	Cashbook	
			payments	
			matched with the	
			debit side of the	
			bank statement	
		V.	Reconciling items	
			identified	
		VI.	Non routine	
			transactions are	
			identified	
		VII.	Journals are raised	
			in line with	
			procedures	

- > Computer
- > Internet
- > Telephone
- > Safe
- > Accounting software packages
- > External storage devices
- > Furniture
- > Duplicating equipment
- > Stationery



> Accounting manual

HEALTH, SAFETY AND ENVIRONMENTAL ISSUES RELATED TO THIS DUTY:

- > First Aid kit
- > Personal protective clothing (PPE)
- > Waste receptacles
- > Cleaning materials

SPECIFIC WORKER TRAITS REQUIRED TO COMPLETE THIS DUTY:

- > Honesty
- > Patience
- > Punctual
- > Observant
- > Confidentiality
- > Integrity
- > Team work

SKILLS PROFICIENCY SCHEDULE	
ZIMBABWE	
INDUSTRY TRADE/ OCCUPATION CLASS/ LEVEL	
COMMERCE ACCOUNTING ASSISTANT NC	
DUTY B: Process Payments	
Pre-requisites: Approval Date: Review Date:	
TASK STEPS PROFICIENCY RELATED WORK	KPLACE



Accounting Software packages Accounting procedures. Basic accounting principles. Modes of payment E-Banking Banking	 Computer literacy Calculations Numeracy Accuracy Communication Planning Organizing
Accounting procedures. Basic accounting principles. Modes of payment E-Banking	NumeracyAccuracyCommunicationPlanning
procedures. Basic accounting principles. Modes of payment E-Banking	AccuracyCommunicationPlanning
Basic accounting principles. Modes of payment E-Banking	CommunicationPlanning
principles. Modes of payment E-Banking	Planning
Modes of payment E-Banking	<u> </u>
E-Banking	Organizing
Banking	



B2 : Prepare Payment	I. Establish payment	I. Beneficiary details	
Vouchers	beneficiaries.	correctly	
	II. Establish payment	entered in line	
	amounts.	with source	
	III. Establish purpose	documents.	
	of payment.	II. Correct amounts	
		entered in line	
		with source	
		documents.	
		III. Purpose of	
		payment	
		correctly stated	
		in accordance	
		with source	
		documents.	
		IV. Payment codes	
		correctly	
		allocated.	
B3: Effect Payments	I. Verify authenticity	I. Source documents	
	of source	verified in line	
	documents.	with	
	II. Determine payment	organizational	
	mode and	procedures.	
	amount.	II. Selected mode of	
	III. Raise necessary	payment is in	
	documents.	line with	
		payment	
		instructions.	
		III. Correct amounts	
		entered.	
		IV. Correct bank	
		accounts used.	
		V. Dates of payments	



		correctly entered. VI. Payment deadlines adhered to. VII. Payment procedures adhered to.	
B4: Process withdrawals	I. Complete withdrawal forms II. Verify withdrawals III. Maintain withdrawal records.	I. Withdrawal procedures adhered to. II. Security standards adhered to. III. Accurate withdrawal records generated. IV. Withdrawal records generated timeously.	

- > Filing cabinets
- > Computer
- > Internet
- > Telephone
- > Safe
- > Accounting software packages
- > External storage devices
- > Furniture
- > Duplicating equipment
- > Stationery



> Accounting manual

HEALTH, SAFETY AND ENVIRONMENTAL ISSUES RELATED TO THIS DUTY:

- > First Aid kit
- > Personal protective clothing (PPE)
- > Waste receptacles
- > Cleaning materials

SPECIFIC WORKER TRAITS REQUIRED TO COMPLETE THIS DUTY:

- > Honesty
- > Patience
- > Punctual
- > Observant
- > Confidentiality
- > Integrity
- > Team work

	MINISTRY OF HIGH	CODE				
> ZIMBABWE		SKILLS PROFICIENCY SCHEDULE				
INDUSTRY	TRADE/ OC	CUPATION	CLASS/ LEVEL			
COMMERCE	ACCOUNTIN	ACCOUNTING ASSISTANT				
DUTY C : Receipting						
Pre-requisites:		Approval Date:	Review I	Date:		
TASK	STEPS	PROFICIENCY	RELATED	WORKPLACE		
		INDICATORS	KNOWLEDGE	ESSENTIAL SKILLS		



C 1: Receive payments/proof of payments and capture payment details.	I. Received amounts and proof of payments verified. II. Correct amounts receipted. III. Correct receipt books used. IV. Correct accounts used. V. Correct ledgers used. VI. Correct cash books used. VII. Correct receipt dates entered. VIII. Correct modes of payment captured. IX. Correct details entered on receipts. X. Payer accounts created in line with procedures.	I. Complete relevant data is gathered. II. All classes of financial data gathered. III. Financial data correctly coded. IV. Accurate coded totals produced.	 Basic accounting principles. Relevant accounting software packages. Relevant accounting procedures. Basic accounting principles. Security standards. Banking procedures. Spreadsheets 	 Computer literacy Calculations Numeracy Accuracy Planning, organizing and controlling Communication Legibility Analytical
C 2: Reconcile receipts	I. Tally daily receipts.II. Reconcile receipts	I. Receipt figures accurately		
	with cash on	captured.		
	hand.	II. Bank balance		
	III. Investigate	tallies with		
	anomalies /	total receipts.		
	variances.	III. Reasons for		



		anomalies /	
		variances	
		established	
		and	
		documented.	
C3 : Perform Banking	I. Deposit receipts in	I. Cash in hand	
Operations	cash box / safe.	tallies with	
	II. Prepare banking	cashbook	
	documentation.	balance.	
	III. Deposit receipts	II. Receipt figured	
	with bank.	accurately	
		entered.	
		III. Banking	
		deadlines	
		adhered to.	
		IV. Correct bank	
		used.	
		V. Security	
		standards	
		adhered to.	

- > Computer
- > Internet
- > Telephone
- > Safe
- > Accounting software packages
- > External storage devices
- > Furniture
- > Duplicating equipment
- > Stationery
- > Accounting manual



HEALTH, SAFETY AND ENVIRONMENTAL ISSUES RELATED TO THIS DUTY:

- > First Aid kit
- > Personal protective clothing (PPE)
- > Waste receptacles
- > Cleaning materials

SPECIFIC WORKER TRAITS REQUIRED TO COMPLETE THIS DUTY:

- > Honesty
- > Patience
- > Punctual
- > Observant
- **Confidentiality**
- > Integrity
- > Team work

Time T		AND TECHNOLOGY DEVELOR	,		
ZIMBABWE		SKILLS PROFICIENCY SCHE	DULE		
INDUSTR	Y TRAD	E/ OCCUPATION	CLASS/ LEVEL		
COMMER	CE ACCO	UNTING ASSISTANT	NC		
DUTY D: Perfor	m reconciliations.				
Pre-requis	ites:	Approval Date:	Re	view Date:	

CODE

MINISTRY OF HIGHER AND TERTIARY EDUCATION, INNOVATION, SCIENCE



TASK	STEPS	PROFICIENCY INDICATORS	RELATED KNOWLEDGE	WORKPLACE ESSENTIAL SKILLS
D1: Prepare Bank Reconciliation D2: Prepare Debtors Reconciliation	I. Establish Cashbook opening balance. II. Verify cashbook transactions against bank statement. III. Investigate anomalies. I. Establish debtor's opening balance. II. Verify debtors' transactions against debtors' statement. III. Investigate anomalies.	I. Closing balance for previous period established. II. Reconciliation items correctly identified. III. Causes of anomalies established. IV. Reconciliation deadlines adhered to. I. Reconciling items established. II. Causes of anomalies established. III. Causes of anomalies established. III. Reconciliation deadlines adhered to.	 Accounting software packages. Accounting procedures. Basic accounting principles. Spreadsheets Debtors/creditors age analysis 	 Computer literacy Calculations Numeracy Accuracy Communication Reporting Investigative skills Analytical
D3: Prepare Creditors Reconciliation.	I. Establish creditor's opening balance. II. Verify creditors' transactions against creditors' statement. III. Investigate	I. Reconciling items established. II. Causes of anomalies established. III. Reconciliation deadlines adhered to.		



	anomalies.		
D4: Prepare Daily Cash flow Reports	I. Establish opening bank balancesII. Establish payment	I. Unpresented payments established.	
	commitments III. Establish cash	II. Expected cash inflows	
	inflows	estimated III. Net bank balance calculated.	
		IV. Total payments calculated.	
		V. Cash flow balance established.	
		VI. Reporting timelines adhered to.	

- ComputerInternet



- > Telephone
- > Safe
- > Accounting software packages
- > External storage devices
- > Furniture
- > Duplicating equipment
- > Stationery
- > Accounting manual
- > Communication equipment

HEALTH, SAFETY AND ENVIRONMENTAL ISSUES RELATED TO THIS DUTY:

- > First Aid kit
- > Personal protective clothing (PPE)
- > Waste receptacles
- > Cleaning materials

SPECIFIC WORKER TRAITS REQUIRED TO COMPLETE THIS DUTY:

- > Honesty
- > Patience
- > Punctual
- > Observant
- **Confidentiality**
- > Integrity
- > Team work





MINISTRY OF HIGHER AND TERTIARY EDUCATION, INNOVATION, SCIENCE AND TECHNOLOGY DEVELOPMENT

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SKILLS PROFICIENCY SCHEDULE

INDUSTRY	TRADE/ OCCUPATION	CLASS/ LEVEL
COMMERCE	ACCOUNTING ASSISTANT	NC

DUTY E: Administrative routines

Pre-requisites:		Approval Date:	Review D	Pate:
TASK	STEPS	PROFICIENCY INDICATORS	RELATED KNOWLEDGE	WORKPLACE ESSENTIAL SKILLS
E1: Maintain records	I. Update records II. Create filing system III. File records	I. Records updated timeously II. Access control systems adhered to. III. Records filed in accordance with filing system. IV. Data security standards adhered to. V. Statutory requirements adhered to.	 Internal control systems. Records management. Bookkeeping. Ethics Basic Costing concepts Basic inventory management Accounting principles Accounting software packages Spreadsheets 	 Computer literacy Calculations Numeracy Accuracy Communication Customer relations Teamwork
E2: Manage Assets	I. Generate asset records	I. Asset numbers or codes		



	II. Conduct asset	generated in		
	inventories	line with		
	III. Update asset	organizational		
	registers	procedures.		
		II. Inventory lists		
		generated and		
		acknowledged		
		III. Variances		
		between asset		
		and asset		
		records		
		established.		
		IV. Asset registers		
		updated in		
		accordance		
		with		
		organizational		
		guidelines.		
E3 : Manage Petty Cash	I. Reimburse petty	I. Petty cash float		
	cash.	levels adhered		
	II. Issue petty cash.	to.		
	III. Update petty cash	II. Petty cash		
	records.	issuance		
		procedures		
		adhered to		
		III. Petty cash records		
		maintained in		
		line with		
		organizational		
		policy.		
		IV. Cash in hand		
		tallies with		
		Callies With	l .	1





professional standards.	1	
VII. Queries		
VII. Queries resolved		
within set		
timelines.		

- > Computer
- > Internet
- > Telephone
- > Safe
- > Accounting software packages
- > External storage devices
- > Furniture
- > Duplicating equipment
- > Stationery
- > Accounting manual

HEALTH, SAFETY AND ENVIRONMENTAL ISSUES RELATED TO THIS DUTY:

- > First Aid kit
- > Personal protective clothing (PPE)
- > Waste receptacles
- > Cleaning materials

SPECIFIC WORKER TRAITS REQUIRED TO COETE THIS DUTY:

- > Honesty
- > Patience
- > Punctual
- > Observant



- ConfidentialityIntegrityTeam work